

Benchmarking national labour market performance: a radar chart approach

Mosley, Hugh; Mayer, Antje

Veröffentlichungsversion / Published Version
Arbeitspapier / working paper

Zur Verfügung gestellt in Kooperation mit / provided in cooperation with:
SSG Sozialwissenschaften, USB Köln

Empfohlene Zitierung / Suggested Citation:

Mosley, H., & Mayer, A. (1999). *Benchmarking national labour market performance: a radar chart approach*. (Discussion Papers / Wissenschaftszentrum Berlin für Sozialforschung, Forschungsschwerpunkt Arbeitsmarkt und Beschäftigung, Abteilung Arbeitsmarktpolitik und Beschäftigung, 99-202). Berlin: Wissenschaftszentrum Berlin für Sozialforschung gGmbH. <https://nbn-resolving.org/urn:nbn:de:0168-ssoar-128578>

Nutzungsbedingungen:

Dieser Text wird unter einer Deposit-Lizenz (Keine Weiterverbreitung - keine Bearbeitung) zur Verfügung gestellt. Gewährt wird ein nicht exklusives, nicht übertragbares, persönliches und beschränktes Recht auf Nutzung dieses Dokuments. Dieses Dokument ist ausschließlich für den persönlichen, nicht-kommerziellen Gebrauch bestimmt. Auf sämtlichen Kopien dieses Dokuments müssen alle Urheberrechtshinweise und sonstigen Hinweise auf gesetzlichen Schutz beibehalten werden. Sie dürfen dieses Dokument nicht in irgendeiner Weise abändern, noch dürfen Sie dieses Dokument für öffentliche oder kommerzielle Zwecke vervielfältigen, öffentlich ausstellen, aufführen, vertreiben oder anderweitig nutzen.

Mit der Verwendung dieses Dokuments erkennen Sie die Nutzungsbedingungen an.

Terms of use:

This document is made available under Deposit Licence (No Redistribution - no modifications). We grant a non-exclusive, non-transferable, individual and limited right to using this document. This document is solely intended for your personal, non-commercial use. All of the copies of this documents must retain all copyright information and other information regarding legal protection. You are not allowed to alter this document in any way, to copy it for public or commercial purposes, to exhibit the document in public, to perform, distribute or otherwise use the document in public.

By using this particular document, you accept the above-stated conditions of use.

discussion paper

FS I 99 - 202

**Benchmarking National Labour Market
Performance: A Radar Chart Approach**

Hugh Mosley and Antje Mayer

March 1999
ISSN Nr. 1011-9523

e-mail: hugo@medea.wz-berlin.de
antje@medea.wz-berlin.de

Report prepared for European Commission, Directorate-General V,
Employment, Industrial Relations and Social Affairs (DG V/A2)

The authors are grateful to the European Commission (DG V/A2) and
colleagues at WZB, especially Holger Schütz, for assistance and helpful
comments and to Eurostat for providing data. The authors alone are
responsible for the contents.

ZITIERWEISE / CITATION

Hugh Mosley and Antje Mayer

Benchmarking National Labour Market Performance: A Radar Chart Approach

Discussion Paper FS I 99 -202
Wissenschaftszentrum Berlin für Sozialforschung 1999

Forschungsschwerpunkt:
Arbeitsmarkt und
Beschäftigung

Research Area:
Labour Market and
Employment

Abteilung:
Arbeitsmarktpolitik und
Beschäftigung

Research Unit:
Labour Market Policy
and Employment

Wissenschaftszentrum Berlin für Sozialforschung
Reichpietschufer 50
D-10785 Berlin
e-mail: wzb@wz-berlin.de
Internet: <http://www.wz-berlin.de>

Abstract

The radar chart approach is one of a number of special analytical tools that have been developed in connection with benchmarking in the private and public sectors. Although well established as a management tool, the radar chart approach has to our knowledge never been applied to benchmarking labour market performance. This paper assesses the usefulness of the radar chart approach in this policy area.

The radar chart approach makes two important contributions: First, it provides a simplified presentation of multiple performance indicators, which is highly intuitive even to non-experts. Second, the surface area, formed by the four (or more) axes, can also be used as a composite performance indicator.

Among EU Member States, the best overall performers on the employment and unemployment indicators examined were Denmark, Sweden, the United Kingdom, and Austria in that order. Japan and the USA attained the highest overall performance scores. By contrast three countries (Spain, Italy and Greece) were clearly worst performers.

This benchmarking exercise demonstrates the utility of the radar chart approach in assessing comparative labour market performance. It has, however, also identified a number of theoretical and practical problems that should be taken into consideration in future work:

- 1) The sensitivity of national benchmarking rankings to the choice of performance dimensions and the definition of indicators;
- 2) The desirability of including additional dimensions of the European employment strategy such as "adaptability" and of giving greater consideration to qualitative dimensions of labour market performance;
- 3) The methodological problems of the construction of a quantitative indicator of over-all labour market performance based on radar charts, including standardization, weighting, and correlation among indicators;
- 4) The need to distinguish the impact of short-term (e.g. cyclical) and structural components of labour market performance in benchmarking.

Zusammenfassung

Der Radar-Chart-Ansatz ist einer von mehreren Analyse-Instrumenten, die speziell für das Benchmarking im privaten und öffentlichen Sektor entwickelt worden sind. Als Management-Instrument sehr gebräuchlich, wurde die Radar-Chart-Methode nach unserer Kenntnis bisher nicht für das Benchmarking der Leistungsfähigkeit von Arbeitsmärkten verwendet. In diesem Beitrag wird die Nützlichkeit der Radar-Chart-Methode für dieses Politikfeld untersucht.

Zwei Vorteile des Radar-Chart-Ansatzes stechen ins Auge:

Erstens bietet es in einfacher und überschaubarer Form die Möglichkeit, mehrere Leistungsindikatoren gleichzeitig darzustellen, die auch für Nicht-Experten schnell erfaßbar sind. Zweitens kann die aus mehreren Teilflächen bestehende Gesamtfläche als Gesamtleistungs-Indikator interpretiert werden.

Unter den EU-Mitgliedsstaaten erbrachten Dänemark, Schweden, Großbritannien und Österreich, bezogen auf die Indikatoren "Beschäftigung" und "Arbeitslosigkeit", die beste Gesamtp Performanz. Japan und die USA erreichten die insgesamt besten Werte, Spanien, Italien und Griechenland hatten die eindeutig schlechtesten Performanz-Werte.

Der Versuch der beschriebenen spezifischen Anwendung des Benchmarking zeigt die Praktikabilität der Radar-Chart-Methode, um vergleichend Arbeitsmarktperformanzen einschätzen zu können.

Es wurden aber auch einige theoretische und praktische Schwierigkeiten deutlich, die bei zukünftigen Anwendungen beachtet werden sollten:

- 1) Die Sensitivität national vergleichenden Benchmarkings je nach gewählten Leistungsindikatoren und ihrer Definition.
- 2) Es ist anzustreben, zusätzliche Indikatoren wie beispielsweise "Anpassungsfähigkeit" einzubeziehen, um die europäische Beschäftigungsstrategie erfassen zu können; außerdem sollten qualitative Dimensionen der Arbeitsmarkt-Performanz stärker berücksichtigt werden.
- 3) Die methodologischen Probleme der Konstruktion eines quantitativen Gesamt-Indikators für die Arbeitsmarkt-Performanz auf Basis des Radar-Chart-Ansatzes; dies betrifft auch Probleme der Standardisierung, der Gewichtung und der Korrelation zwischen den Indikatoren.
- 4) Die Notwendigkeit, zwischen den Auswirkungen kurzfristiger, etwa zyklischer und struktureller Komponenten auf die Arbeitsmarkt-Performanz in Benchmarking-Vergleichen zu unterscheiden.

TABLE OF CONTENTS

	page
1	Introduction: The Radar Chart Approach as a Benchmarking Tool 1
1.1	What are Radar Charts? 1
1.2	Benchmarking Applications of Radar Charts 2
2	Benchmarking National Performance in Monitoring European Employment Policy 4
2.1	Selection of Performance Dimensions and Indicators..... 5
2.2	Performance Benchmarks 7
3	Empirical Application: Benchmarking Labour Market Performance in the EU, 1997 and 1992..... 11
3.1	Cross National Comparisons 11
4	Conclusions 21
5	Bibliography 24
6	Appendix A: Radar Charts of National Labour Market Performance, 15 EU Countries, EU, Japan, USA, 1997 and 1992 26
7	Appendix B: Explanation of Methodology 47

1 Introduction: The Radar Chart Approach as a Benchmarking Tool

The radar chart approach is one of a number of special analytical tools that have been developed in connection with benchmarking in the private and public sectors. Benchmarking and "radar charts" are usually employed as a management tool at the micro-level for the assessment of organizational performance (e.g. outputs, profitability, productivity, accident rates, error rates). Although well established as a management tool (Albach and Moerke 1995, Bogan and English 1994, Domptin 1997), the radar chart approach has to our knowledge never been applied to benchmarking labour market performance and policies. Building on recent work by Schütz, Speckesser, Schmid, (1998), this paper aims to assess the usefulness of the radar chart approach in this policy area by applying it to the benchmarking of the labour market performance of EU Member States. The institutional context for this exercise in benchmarking is the new annual process of formulation of employment policy guidelines, monitoring and reporting on Member States' labour market performance, which has been institutionalized at the European level by Art. 4 (Employment Title) of the Treaty of Amsterdam.

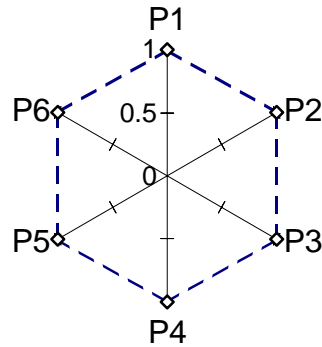
1.1 What are Radar Charts?

At first sight, generic radar charts are merely another mode of presentation of data found in many standard statistical and graphics software programs such as MS Excel, the program used to produce the radar charts in this report. Radar charts have four (or more) axes integrated into a single radial figure on which data for one or more countries (cases) can be presented simultaneously. Radar charts are useful in particular for comparing performance on multiple dimensions simultaneously or for comparing cases with multiple performance dimensions. The name "radar" chart comes from their resemblance to a radar screen, although other names are also sometimes used (measures matrix, net chart, etc.). In a conventional radar chart such as the six-sided figure displayed in the illustration below, the lines joining the data points represent graphically levels of performance of a country (or other unit of analysis) on the 6 axes or performance dimensions.¹ By adding additional data series to the chart it is

¹ It is also possible to transform the display into one in which the axes represent countries and the lines performance indicators. The later is for obvious reasons frequently called "spider web" chart and is more suitable for graphic display of the variation in performance among a larger number of cases.

also possible to compare changes in performance over time or the performance of several countries on the same chart.

Radar chart with six dimensions and theoretical maximum performance



1.2 Benchmarking Applications of Radar Charts

In benchmarking applications, each of the four or more axes of the radar chart represent organizational goals in the designated key performance dimensions to be measured. On the basis of agreed performance indicators, the radial axes of the radar chart quantify performance in terms of the degree of attainment of the declared benchmarking goals. There is no theoretical limit to the number of axes used in radar charts, i.e. the number of benchmarks represented, but experience suggests that radar charts with more than six to eight benchmarking dimensions become difficult to understand and interpret. The most important consideration is the number of relatively independent performance benchmarks that are the focus of the analysis. There is thus no apriori reason for the use of radar charts with four dimensions, i.e. "diamond charts," in this report; this choice is merely a reflection of the decision to analyze employment and unemployment benchmarks separately.

In order to present several indicators of various dimensions of labour market performance in the same radar chart, the original data are standardized to a common interval scale with values between 0 and 1. On the basis of a mathematical formula a value of "1" is assigned to the best performer benchmark and a value of "0" to worst performer. Other countries are assigned values between 0 and 1 according to their relative performance on each indicator, i.e. a value of 0.5 indicates performance at the middle point of the scale half way between the lowest and the highest case. In the radar charts on labour market performance presented below, higher values represent better performance. This is, however, an arbitrary decision from a methodological point of view; it is equally possible to define good performance as values

approaching zero. The only constraint is that all performance dimensions must be depicted on the same scale.² Technical details of the transformation of the data are described in Appendix B.

The radar chart approach makes two important contributions to benchmarking:

- The first and most obvious is that it provides a simplified presentation of multiple performance indicators, which is highly intuitive even to non-experts and thus suitable for widespread use in organizations. It should be noted in this respect that benchmarking is not merely an analytical exercise but, perhaps most importantly, a management tool for motivating staff and steering performance; the visual representation of complex quantitative indicators provided by radar charts is an important reason for their popularity as a management tool.
- Second, the figure formed by the four (or more) axes of the radar chart provides not only a visual representation of performance, but its surface area can be used as a composite indicator of the level of overall achievement of goals that may be measured in different dimensions, instead of separate indicators for each goal.

Since organizations typically have multiple rather than single goals, for example, the labour market policies of countries, regions, or PES offices, this management tool can be very useful for comparative analysis. It also has the advantage of being a relatively simple approach in comparison, for example, with the frontier production function approach. The latter is a powerful tool for analyzing organizational efficiency in relating inputs to outputs but has demanding data needs and requires sophisticated programming techniques that are not available in standard software.

This "surface measure of overall performance" or "SMOP" (Schütz, Speckesser, Schmid 1998; Albach and Moerke 1996), which is calculated simply on the basis of the mathematical formula for the area of the polygon, yields an interval index measure of overall performance that can be used, for example, to rank performance of countries or to measure changes in performance over time. The maximum value of the SMOP indicator depends on the number of sides, assuming that the maximum benchmark value of "1" (or 100%) is achieved on all four performance dimensions. Thus a radar chart with four axes has a maximum SMOP of 2 and an eight-sided figure a maximum SMOP of 2.83. The calculation of the SMOP is explained in technical Appendix B.

² Although it is possible to use different scales within a generic radar chart, for benchmarking purposes the chart loses much of its attractiveness because the different performance dimensions can no longer be compared directly and the SMOP surface measure of overall performance can no longer be calculated (Schütz, Speckesser, Schmid 1998).

The surface measure of overall performance (SMOP) is subject to all the limitations and potential problems that beset any index measure:

- The first problem for SMOP indices - like for the radar charts -- is the selection of the performance goals in terms of which labour market performance is to be benchmarked. This represents in essence a political or managerial decision, which is a prerequisite of the benchmarking process in a given political or organizational context.
- Second, appropriate indicators for these performance dimensions must be selected and quantitative benchmarks defined. The results of radar charts and corresponding SMOP rankings may be highly sensitive to changes in the indicators used or in the definition of the benchmarks (see Schütz, Speckesser, Schmid 1998 for illustrations of these problems).
- Third, the results of the benchmarking exercise are sensitive to the weighting of performance indicators in calculating the SMOP index. In the analysis presented below all indicators for performance benchmarks are weighted equally. This approach may be criticized for its implicit assumption that low values in one dimension can be compensated by high values in another. On the other hand, in the absence of a clear political mandate at the European level, there is no apriori reason for giving greater weight to particular performance goals.

2 Benchmarking National Performance in Monitoring European Employment Policy

This section develops a framework for a benchmarking labour market performance in the EU using the radar chart and surface measure of overall performance approach. It discusses in particular the choice of performance dimensions, indicators and appropriate benchmarks for assessing the labour market performance of EU Member States within the framework of European employment policy. It is based insofar as possible on the Essen employment strategy as developed by subsequent Councils and the European Commission, in particular the "1998 Employment Guidelines" adopted by the extraordinary Council meeting on Employment of 20 and 21 November 1997 and Commission communication "Proposal for Guidelines for Member States' Employment Policies 1998" of 1 October 1997. Finally, we draw on extensive work on benchmarking carried out by DG V on benchmarking, especially the development of a proposal for basic labour market performance indicators.³

³ See European Commission (DG V), "Monitoring the Employment Guidelines: Basic Performance Indicators. Report by the ELC expert group on employment indicators [Final Proposal] V/A/GDM D(98), July 1998.

2.1 Selection of Performance Dimensions and Indicators

The first problem in benchmarking European employment policy, which may well be typical for political organizations, is the sheer number and complexity of the goals enunciated. Thus, for example, the 1998 Employment Guidelines identify four major policy dimensions (the "four pillars": Employability, Entrepreneurship, Adaptability, Equal opportunities) and 19 specific guidelines for assessment of national action plans on employment policies. Earlier Council declarations and Commission communications since the Essen Council have articulated the same or similar goals, although sometimes with important differences in emphasis.

We have confined our analysis to benchmarking labour market performance and, therefore, do not consider numerous recommendations for changes in labour market policies (e.g. activation of labour market policies), regulation (of business start-ups and small business), and even tax systems (e.g. employment friendly changes in VAT and social security contributions), which are beyond the scope of this report. We have rather attempted to distil two sets of performance goals for separate presentation and analysis in four dimensional radar charts. For "Employment" we have selected employment growth, employment level, equal opportunity, and integration of older workers and for "Unemployment" combating unemployment, equal opportunity, integration of youth and of the long-term unemployed) with in each case corresponding indicators (see Table 1). It should be noted that this selection of performance goals for inclusion in the analysis was heavily guided by the existence of basic performance indicators that have been agreed for monitoring the employment policy guidelines.⁴

These performance dimensions are operationalized in this benchmarking exercise on the basis of the following indicators: (see also Table 1):⁵

- ◆ Employment growth and the unemployment rates: Both were included as standard general measures of labour market performance. Moreover, indicators for both are available and have been included in the agreed list of indicators for monitoring labour market performance (Eurostat's harmonized unemployment rates and the employment benchmark series). The indicator for employment growth used in the radar charts and indices is percentage change in employment over the previous 5 years (1992-1997 or 1987-92).⁶

4 See footnote 4 above.

5 For a more detailed discussion of selection of performance dimensions and indicators for benchmarking with radar charts see Schütz, Speckesser, Schmid 1998.

6 It should be noted that employment growth is more difficult to deal with in a radar chart presentation and in calculation of the SMOP measure because it includes negative values for some countries. Although negative values can be represented in a radar chart, they may detract from the presentation. Moreover, the use of negative values complicates the

- ◆ Employment rate: The importance of a high employment level, i.e. employed persons as a percentage of the population of working age had been stressed in a number of Council and Commission documents, although it has not been explicitly included in the 1998 guidelines. A level of 70%, which corresponds approximately to the level of the main trading partners, was recently proposed by the Commission.⁷
- ◆ Employment rate older workers: The exclusion of older workers (50-64) from the labour market has been a long-standing concern of European employment policy. Low employment rates for older workers are a principal reason for national differences in employment rates, along with gender differences. Moreover, older workers are disproportionately represented among the long-term unemployed and people with disabilities, two specific target groups of European employment policy.
- ◆ Gender gaps in employment and unemployment rates: Equal opportunity for women is one of the "pillars" of the employment guidelines and at least three related recommendations are included (reducing the gender gap in unemployment and in the sectoral distribution of employment, measures to reconcile work and family life, special attention to the problems of persons re-entering the labour market). Although the 1998 Employment Guidelines refer explicitly only to reducing the gap between male and female unemployment rates, closing the gender gap in employment rates appears to be a clear implication of both the goal of increasing overall employment rates and of equal opportunity policies. The employment and unemployment gender gaps are measured in terms of the ratio of female to male employment and male to female unemployment rates respectively. It should be noted that in some countries (e.g. the UK) the male employment rate is higher than that for women. Although other definitions are possible, the formula for the index used here returns a lower score for any deviation from equality in the incidence of unemployment.⁸
- ◆ Youth unemployment: At least three recommendations in the 1998 Guidelines address issues of youth unemployment (offer of an active measure or a job before reaching six months of unemployment, easing transition from school to work, providing young people with relevant skills). Youth integration has been operationalized here using the ratio of unemployed youth to the population 15-24 years of age rather than the unemployment rate. This is the indicator agreed for comparability among

calculation of the SMOP (Albach and Moerke 1996:10). See the discussion of the transformation of the data below in Appendix B.

⁷ COM(97) 497 final, Brussels, 1.10.1997, "Proposal for Guidelines for Member States Employment Policies 1998."

⁸ Gender gap in unemployment index is defined as follows: $= 1 - |(1 - (M / F))|$, where M is the male and F the female unemployment rate. The simple difference between male and female employment rates is not suitable for international comparison because it is too strongly affected by cross national differences in the level of employment/unemployment.

member states with diverse education and training systems for youth and different ages of entry into the labour force.

- ◆ Long-term unemployment: Long-term unemployment is a special focus of European employment policy. It is the subject of a strong recommendation for active policy intervention before 12 months of unemployment is reached and it is also implicit in the guidelines on integration of people with disabilities in working life and the above mentioned provision on youth unemployment. This performance goal is operationalized here as the share of long-term unemployed (>12 months) among all unemployed persons. Long-term unemployment like other performance indicators can be measured in other ways as well (e.g. long-term unemployment rate) and can be defined differently (e.g. 6 months or 2 years), which might lead to different results. We have preferred to measure long-term unemployment as a share of all unemployment rather than as the long-term unemployment rate. The principal reason for this choice is that it is a standard definition that provides a more independent measure of the structure of unemployment than does the long-term unemployment rate, which is strongly affected by the level of unemployment.

While the choice of these performance dimensions and indicators is strongly based on EU policy declarations, it represents merely one possible interpretation for this heuristic benchmarking analysis: Other combinations of indicators or definitions of their measurement may be equally legitimate. Moreover, other goals not included here may be deemed equally or more important (e.g. integration of the disabled or ethnic minorities). Finally, as noted above, although national employment policies may give more weight to some goals rather than others, this analysis abstains from any attempt at weighting and gives all goals the same weight.

2.2 Performance Benchmarks

Last but not least, benchmarking of national labour market performance requires the choice of appropriate goals or targets in terms of which performance is to be assessed. There are in principal three types of benchmarks:

1. **Theoretical benchmarks:** Purely theoretical or academic criteria posited by a researcher on the basis of the relevant literature (e.g. zero long-term unemployment);
2. **Best performance benchmarks:** A benchmark might also be based on "best performance" in the specific policy dimension, either within the EU or internationally (e.g. part-time unemployment in the Netherlands);
3. **Institutional benchmarks:** Finally, specific targets or benchmarks for assessing performance may be set by the leadership or management of an

organization engaged in benchmarking, for example, a target employment rate of around 70% has been proposed at the European level.⁹

In this benchmarking exercise we have defined performance standards in terms of "best performance" in 1997, i.e. the country with the best score on the chosen indicator among EU Member States, the USA and Japan in 1997. This procedure yields the following best performance benchmarks on the basis of the indicators reported in Table 1:

- employment growth: Ireland;
- employment rate: Denmark;
- employment gender gap: Sweden;
- employment 50-64: Sweden;
- unemployment rate: Luxembourg;
- youth unemployment: Luxembourg;
- unemployment gender gap: Japan;
- long-term unemployment: USA.

Institutional benchmarking was deemed inappropriate for this benchmarking exercise after a survey of EU employment policy statements showed that most labour market performance goals have thus far been formulated only in general terms and not as quantitative targets necessary for institutional benchmarking. The important quantitative targets that have been set are in every instance performance goals for labour market policies. For example, the 1998 guidelines mandate intervention of active labour market measures in youth unemployment spells after six months and in adult spells after 12 months at the latest.

The third possibility, specifying theoretical benchmarks,¹⁰ was rejected for two reasons: First, while it is possible to specify theoretical benchmarks for some performance dimensions (e.g. long-term unemployment = 0; gender gap in unemployment = 0), for others (e.g. employment growth, employment level, part-time employment, or unemployment) the theoretical goal is unclear or ambiguous. There is, for example, no agreement even on the optimal level of unemployment since there is a trade-off between unemployment and inflation. Second, although benchmarking exercises can be based on purely theoretical performance targets, these are inevitably somewhat arbitrary and externally imposed by the analyst. It was felt that a benchmarking exercise in the context of European employment policy should be based on endogenous criteria, i.e.

⁹ See footnote 8.

¹⁰ See Schütz, Speckesser, Schmid 1998 for an example of this approach.

either "best performance " or institutional benchmarks. In the absence of the latter we have relied on "best performance."

In summary: The policy dimensions examined are based on those central to European employment policy but are inevitably selective. Although a great deal of useful work has been done at the European level on the development of appropriate indicators, different definitions of indicators affect the results, sometimes markedly. The quantitative benchmarks in this analysis are based simply on best performance in the reference year.

In order to compare labour market performance at two points in time, 1997 and 1992 data on labour market performance are pooled and standardized in terms of the same benchmark values in this analysis. While best performance is defined exclusively in terms of performance in 1997, worst performance at the negative end of the relative benchmarking scale is defined as the lowest value on the indicators examined either in 1997 or 1992. This scoring convention allows values greater than "1" where performance in 1992 exceeded the 1997 benchmark value but rules out negative values for technical reasons (see Table 3).

Table 1: EU Labour Market Performance: Goals, Indicators, and Benchmarks

Performance dimension	Performance goal	Performance Indicators		Source
Employment		Indicator	Definition	
Employment Growth	High Employment Growth	Employment Growth 1997-93	Average Annual Growth in Occupied Population, Previous 5 years; %	Eurostat, Employment Benchmark Series
Employment Level	High Employment Level	Total Employment Rate	Employed Population (15-64 years) as Proportion of Total in the Same Age Bracket; %	Eurostat, Employment Benchmark Series & LFS; USA & JP, and Austria, Finland Sweden for 1992 national LFS
Equal Opportunity	Gender Equality in Employment	Female/Male Employment Ratio	Ratio of Female to Male Employment Rate	Eurostat, LFS; USA & JP, and Austria, Finland Sweden for 1992 National LFS
Integration of Older Workers	High Employment Level, Equity	Employment Rate 50-64	Employed Persons 50-64 as Proportion of Total in the Same Age Bracket; %	Eurostat, LFS; USA & JP, and Austria, Finland Sweden for 1992 National LFS
Unemployment				
Combating Unemployment	Reducing Unemployment	Total Unemployment Rate	Unemployed as Proportion of Total Active Population; %	Eurostat, Harmonized Unemployment Rates
Equal Opportunity	Gender Equality in Labour Market	Male/female Unemployment Ratio	Ratio of Male to Female Unemployment Rate	Eurostat, LFS; USA & JP OECD
Integration of Youth into Labour Market	Reducing Youth Unemployment	Youth Unemployment Ratio	Unemployed youth (15-24 years) as proportion of total in same age bracket; %	Eurostat, LFS; USA & JP OECD
Integration of problem groups	Reducing Long-term Unemployment	Long-Term Unemployment Share	Long-term Unemployed (>12m) as Proportion of Total Unemployment; %	Eurostat, LFS; USA & JP OECD

3 Empirical Application: Benchmarking Labour Market Performance in the EU, 1997 and 1992

Table 2 reports the original data series, sources, and definitions for the employment and unemployment indicators used and Table 3 summarizes the transformed data used in the radar charts. The original data were transformed in order to make the data suitable for use in radar charts whose axes depict performance in relationship to benchmarks and whose surface area can be used as a composite indicator of overall performance. In each case the underlying labour market indicators for the years 1997 and 1992 are transformed into index values with a common scale in which the benchmark (best performance) value in 1997 is always equal to "1" and the lowest value (worst performance) in 1997 or 1992 is equal to "0." The benchmark performance values for the other countries reflect their relative position in the field between best and worst performance. Thus in the following presentations a higher score is always indicative of better performance. A maximum score of "1" or above on an indicator represents performance at or exceeding the benchmark value achieved by the benchmark country (best case), worst performance receives a score of "0". Thus a score of "0.5" indicates performance at the midpoint of the range defined by best and worst performance, i.e. if the lowest unemployment rate is 5% and the highest 15%, then a country with an unemployment rate of 10% is scored as "0.5" on the benchmarking scale for this indicator.

It should be emphasized that best performer benchmarks, in contrast to theoretical benchmarks, are always relative to the performance of the other countries included in the comparison (here 15 EU Member States, the USA, and Japan). Thus each of the benchmark performance measures compares the performance of an individual country with the performance of the universe of all other countries included in the benchmarking exercise during the same period. In this report we have pooled data for the years 1997 and 1992 for the purpose of identifying best and worst performance in order to make possible a direct comparison between performance at two points in time,

3.1 Cross National Comparisons

The results of our benchmarking exercise on the basis of a composite indicator or surface measure of overall performance (SMOP) for 1997 are reported in Figure 1 and Table 4 for all eight indicators and for the employment and unemployment indicators separately. Among EU Member States the best performers were Denmark, Sweden, the United Kingdom, and Austria in that order, all of which received total SMOP benchmarking scores of 1.5 or greater

in 1997 out of a theoretical maximum of 4.¹¹ Japan and the USA attained the highest overall performance scores. By contrast three countries (Spain, Italy, and Greece) were clearly worst performers with total SMOP benchmarking scores of less than 0.5. The remaining EU Member States (Portugal, Ireland, the Netherlands, Germany, Luxembourg, Finland, France, and Belgium) constitute a distinct group of intermediate level countries with mixed performance profiles.

Analysis of change in overall labour market performance between 1997 and 1992 shows a very mixed pattern in the EU. Whereas 8 Member States show a decline in performance on the indicators observed, 6 show improvement, which in the case of Ireland exceed 100% (see Figure 2). Greece showed virtually no change over the 1992-1997 period on the composite indicator. This mixed pattern is primarily a result of the fact that many labour market performance indicators are highly sensitive to changes in the business cycle (e.g. employment growth, unemployment rate, youth unemployment ratio). For the EU this mixed pattern in the individual Member States resulted in an overall negative trend. Analysis of individual indicators shows that this decline was primarily due to the decline in employment growth and increase in unemployment in the EU in comparison with the previous period (Table 4 and Figure 3).

The overall performance ranking remained relatively stable between 1992 and 1997, but there were a number of shifts: Two countries with high performance scores in 1997 (Austria and the United Kingdom), had only intermediate scores in 1992, whereas two other countries with only intermediate scores in 1997 (Luxembourg and Portugal) belonged to the group of top performers in 1992, and the German SMOP index value was only slightly below the 1.5 level (see Figure 1 and Table 4). Both the USA and Japan maintained a very high level of performance over the entire period despite cyclical fluctuations as did Denmark and Sweden, the two top ranking EU Member States. In most cases these shifts appear to be strongly affected by changes in the economic environment that impact on the labour market through declines in employment growth (see Tables 2 & 3). Although the results thus appear to be relatively robust in the median term, in future benchmarking exercises it may be preferable to distinguish more carefully between structural features of labour market performance and indicators that are sensitive to or highly correlated with economic growth rates.

A limitation of the radar chart approach - like any benchmarking indicator - is that, while it provides tools for measuring and ranking labour market performance on multiple dimensions, it does not of itself provide any

¹¹ The maximum possible score for a country with a score of "1" (best practice) on all eight indicators. The total SMOP is a simple sum of the separate employment and unemployment SMOPS reported below, each of which has a maximum value of 2

explanation for the observed differences in performance, which have to be explained by resort to other tools of analysis.

It is, however, possible to decompose the analysis and identify the strong or weak points in the national performance profiles that explain the overall performance scores achieved. Table 4 also reports the component employment and unemployment indicators separately. While Spain, Italy, and Greece form a distinct group of worst performers (<0.25) on both sets of performance indicators in 1997, only Sweden and Denmark among the group of four best EU-performers are among the top performers in both categories in 1997, together with the USA and Japan (see Figure 1 & Table 4). The radar charts for the individual Member States reported below show eight different dimensions of national labour market performance (see Appendix A).

Table 2: Original Data Series: Employment and Unemployment Performance Indicators, 1997 and 1992

	employment rate		employm. ratio (50-64) (1)		gender gap		employment growth (3)	
	1997	1992	1997	1992	1997	1992	1997	1992 (4)
B	57,3	56,8	35,3	32,7	0,7	0,7	0,4	1,7
DK	77,5	75,8	64,0	62,3	0,8	0,9	0,7	-0,7
D	61,8	65,9	46,3	50,3	0,8	0,7	-1,1	1,2
GR	56,7	55,4	47,1	45,6	0,5	0,5	0,9	0,5
E	48,6	48,4	41,3	40,6	0,5	0,5	0,6	1,8
F	60,1	61,4	45,6	43,2	0,8	0,7	0,0	0,5
IRL	57,8	52,4	46,5	43,5	0,6	0,6	3,6	1,2
I	51,3	53,7	36,5	39,6	0,6	0,5	-1,4	0,3
L	60,6	62,0	33,8	36,9	0,6	0,6	1,9	3,7
NL	66,7	63,5	44,7	39,9	0,7	0,7	1,5	2,3
A	69,9	70,7	43,9	48,1	0,7	0,7	1,0	1,5
P	67,5	68,7	55,1	54,3	0,8	0,7	0,0	1,5
FIN	63,9	66,2	51,0	50,4	0,9	1,0	0,1	-2,1
S	69,5	77,2	71,3	74,9	1,0	1,0	-1,4	-0,5
UK	70,8	69,4	58,7	56,9	0,8	0,8	0,7	0,8
EU	60,5	61,8	46,8	47,2	0,7	0,7	-0,2	0,7
JP	74,6	74,2	63,6	64,5	0,7	0,7	0,4	1,8
USA	74,0	70,9	65,7	61,1	0,8	0,8	1,9	1,1
min	48,6	48,4	33,8	32,7	0,5	0,5	-1,4	-2,1
max	77,5	77,2	71,3	74,9	1,0	1,0	3,6	3,7
Average	63,8	64,1	49,8	49,6	0,7	0,7	0,5	1,0
	unemployment rate		youth ratio		gender gap		long-term unemployed	
	1997	1992 (1)	1997	1992	1997	1992(1)	1997	1992 (2)
B	9,2	7,3	6,8	4,8	0,6	0,5	58,7	54,8
DK	5,5	9,2	6,0	8,9	0,7	0,8	27,3	26,1
D	10,0	6,6	5,3	3,5	0,9	0,6	49,0	31,8
GR	9,6	7,9	11,0	9,5	0,4	0,4	55,2	49,4
E	20,8	18,5	15,9	14,7	0,6	0,6	51,9	42,2
F	12,4	10,4	9,9	8,6	0,7	0,6	40,3	33,7
IRL	10,1	15,4	7,2	10,5	1,0	0,9	56,4	56,5
I	12,1	10,0	12,8	11,8	0,6	0,5	66,9	59,0
L	2,6	2,1	2,7	1,9	0,5	0,6	34,6	19,0
NL	5,2	5,6	6,1	5,0	0,6	0,5	48,1	42,9
A	4,4	3,6	4,4	12,4	0,7	0,6	34,1	16,1
P	6,8	4,2	6,2	4,9	0,8	0,7	51,5	28,6
FIN	13,1	12,3	17,2	14,7	0,9	0,6	33,6	30,6
S	9,9	5,6	9,0	9,6	0,9	0,5	35,4	8,3
UK	7,0	10,1	8,7	10,6	0,7	0,5	38,6	34,7
EU	10,7	9,2	9,8	9,0	0,8	0,7	48,6	41,3
JP	3,5	2,2	6,6	2,4	1,0	1,0	21,8	25,3
USA	4,9	7,4	11,3	8,8	1,0	0,6	8,7	11,2
min	2,6	2,1	2,7	1,9	0,4	0,4	8,7	8,3
max	20,8	18,5	17,2	14,7	1,0	1,0	66,9	59,0
Average	8,8	8,2	8,7	8,4	0,7	0,6	42,3	34,0

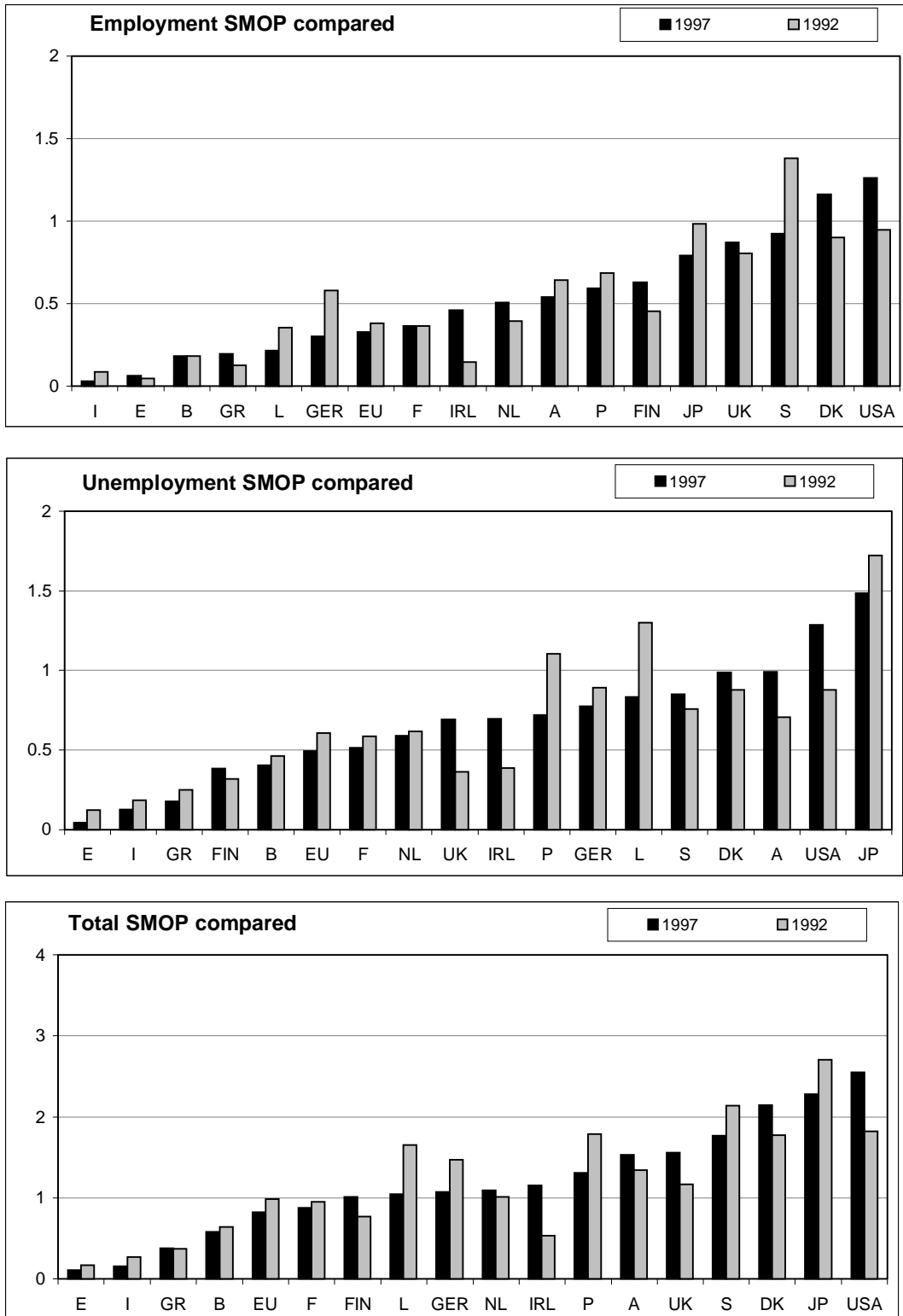
Sources: In general data are from Eurostat except for USA and Japan and 1992 data for Austria, Finland, and Sweden, which are drawn from OECD or national sources. The Eurostat data used are identical with the data in the 1998 Joint Employment Report. See Table 1 for sources and definitions of indicators.

Table 3: Standardized Data Series: Employment and Unemployment Performance Indicators, 1997 and 1992

	employment rate		employment 50-64		employment gender gap		employment growth	
	1997	1992	1997	1992	1997	1992	1997	1992
A	0,7	0,8	0,3	0,4	0,5	0,5	0,5	0,6
B	0,3	0,3	0,1	0,0	0,5	0,4	0,4	0,7
DK	1,0	0,9	0,8	0,8	0,8	0,8	0,5	0,2
E	0,0	0,0	0,2	0,2	0,1	0,0	0,5	0,7
EU	0,4	0,5	0,4	0,4	0,5	0,4	0,3	0,5
F	0,4	0,4	0,3	0,3	0,6	0,5	0,4	0,5
FIN	0,5	0,6	0,5	0,5	0,9	1,0	0,4	0,0
GER	0,5	0,6	0,4	0,5	0,6	0,5	0,2	0,6
GR	0,3	0,2	0,4	0,3	0,1	0,0	0,5	0,4
I	0,1	0,2	0,1	0,2	0,2	0,1	0,1	0,4
IRL	0,3	0,1	0,4	0,3	0,3	0,2	1,0	0,6
JP	0,9	0,9	0,8	0,8	0,4	0,4	0,4	0,7
L	0,4	0,5	0,0	0,1	0,3	0,3	0,7	1,0
NL	0,6	0,5	0,3	0,2	0,5	0,4	0,6	0,8
P	0,7	0,7	0,6	0,6	0,6	0,5	0,4	0,6
S	0,7	1,0	1,0	1,1	1,0	1,0	0,1	0,3
UK	0,8	0,7	0,7	0,6	0,7	0,7	0,5	0,5
USA	0,9	0,8	0,9	0,7	0,8	0,7	0,7	0,6
Standard-abweichung	0,3	0,3	0,3	0,3	0,3	0,3	0,2	0,2
Varianz	0,1	0,1	0,1	0,1	0,1	0,1	0,0	0,0
Median	0,5	0,6	0,4	0,4	0,5	0,5	0,5	0,6
	unemployment rate		youth ratio		gender gap		long-term unemployed	
	1997	1992	1997	1992	1997	1992	1997	1992
A	0,9	0,9	0,9	0,3	0,5	0,3	0,6	0,9
B	0,6	0,7	0,7	0,9	0,4	0,2	0,1	0,2
DK	0,8	0,6	0,8	0,6	0,5	0,7	0,7	0,7
E	0,0	0,1	0,1	0,2	0,3	0,3	0,3	0,4
EU	0,6	0,6	0,5	0,6	0,6	0,6	0,3	0,4
F	0,5	0,6	0,5	0,6	0,6	0,4	0,5	0,6
FIN	0,4	0,5	0,0	0,2	0,9	0,4	0,6	0,6
GER	0,6	0,8	0,8	0,9	0,8	0,4	0,3	0,6
GR	0,6	0,7	0,4	0,5	0,1	0,0	0,2	0,3
I	0,5	0,6	0,3	0,4	0,3	0,2	0,0	0,1
IRL	0,6	0,3	0,7	0,5	1,0	1,0	0,2	0,2
JP	1,0	1,0	0,7	1,0	1,0	1,0	0,8	0,7
L	1,0	1,0	1,0	1,1	0,2	0,4	0,6	0,8
NL	0,9	0,8	0,8	0,8	0,3	0,2	0,3	0,4
P	0,8	0,9	0,8	0,8	0,7	0,6	0,3	0,7
S	0,6	0,8	0,6	0,5	0,9	0,2	0,5	1,0
UK	0,8	0,6	0,6	0,5	0,5	0,2	0,5	0,6
USA	0,9	0,7	0,4	0,6	1,0	0,4	1,0	1,0
Standard-abweichung	0,2	0,2	0,3	0,3	0,3	0,3	0,2	0,3
Varianz	0,1	0,1	0,1	0,1	0,1	0,1	0,1	0,1
Median	0,6	0,7	0,6	0,6	0,6	0,4	0,4	0,6

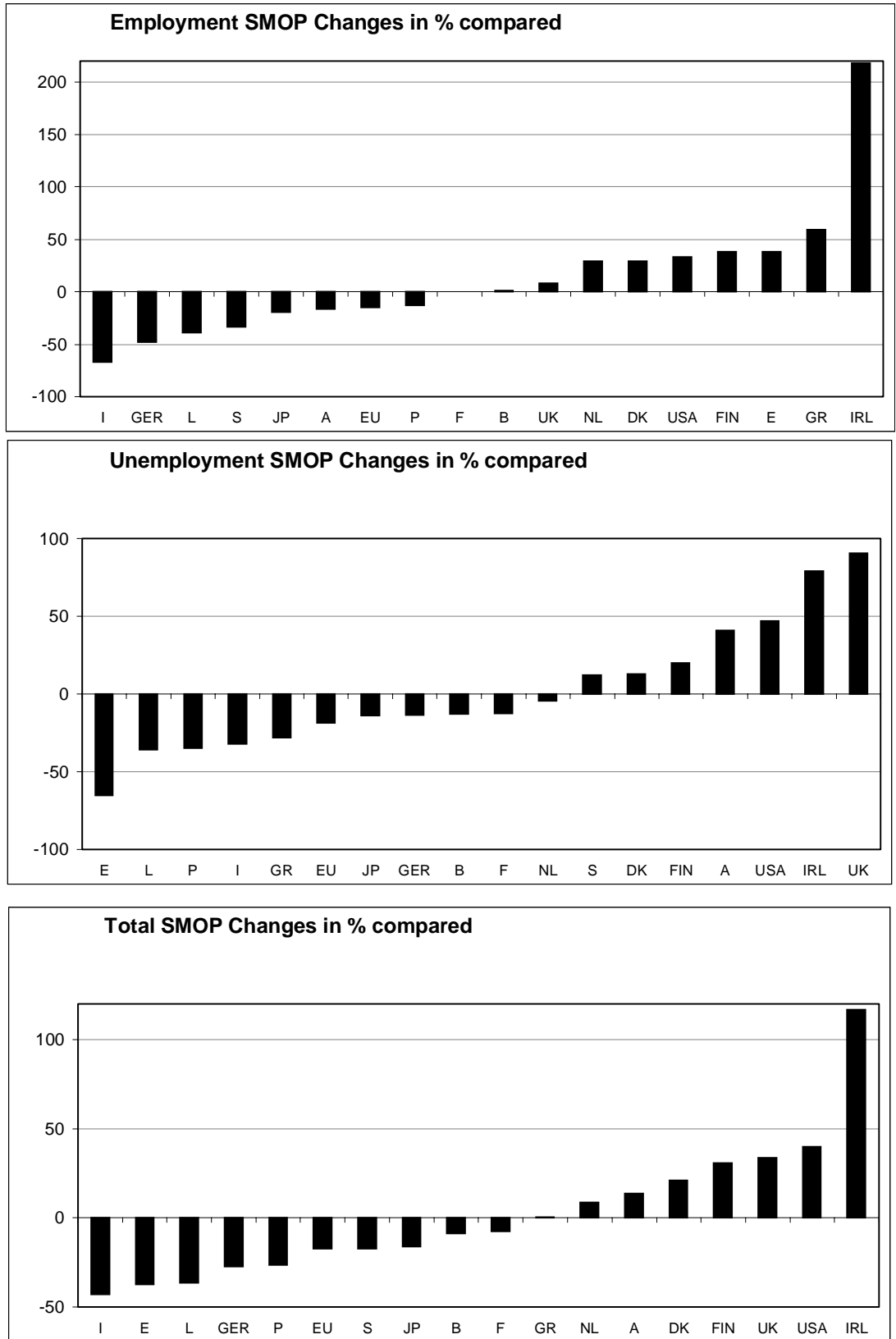
Source: Original data series from Table 2 standardized according to procedure described in Appendix B. Benchmark (1.00) = top performing country on indicator in year 1997; lowest performer in 1992 or 1997 = "0". No minimum value.

Figure 1: Composite Indicators of Performance (SMOP): Total, Employment, and Unemployment, 1997 & 1992



Source: See Table 4

Figure 2: SMOP CHANGES in % (1992-97)



Source: See Table 4

Table 4: Composite Indicators of Performance (SMOP), Total, Employment, and Unemployment, 1997 & 1992

	EMPLOYMENT		UNEMPLOYMENT		TOTAL	
	1997	1992	1997	1992	1997	1992
B	0,18	0,18	0,40	0,46	0,58	0,64
DK	1,16	0,90	0,99	0,88	2,15	1,78
D	0,30	0,58	0,77	0,89	1,07	1,47
GR	0,20	0,12	0,18	0,25	0,38	0,37
E	0,06	0,05	0,04	0,12	0,11	0,17
F	0,36	0,36	0,51	0,58	0,88	0,95
IRL	0,46	0,14	0,69	0,39	1,15	0,53
I	0,03	0,08	0,13	0,18	0,15	0,27
L	0,22	0,35	0,83	1,30	1,05	1,65
NL	0,51	0,39	0,59	0,62	1,10	1,01
A	0,54	0,64	0,99	0,70	1,53	1,35
P	0,59	0,68	0,72	1,11	1,31	1,79
FIN	0,63	0,45	0,38	0,32	1,01	0,77
S	0,92	1,38	0,85	0,76	1,77	2,14
UK	0,87	0,80	0,69	0,36	1,56	1,17
EU	0,32	0,38	0,49	0,62	0,82	1,00
JP	0,79	0,98	1,49	1,72	2,28	2,71
USA	1,26	0,95	1,29	0,88	2,55	1,82

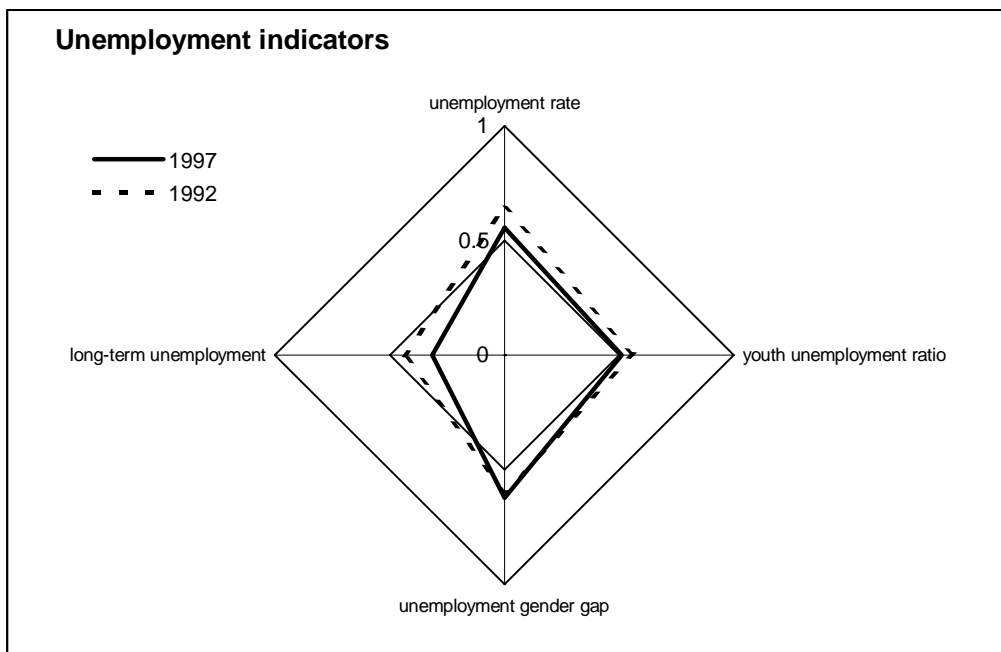
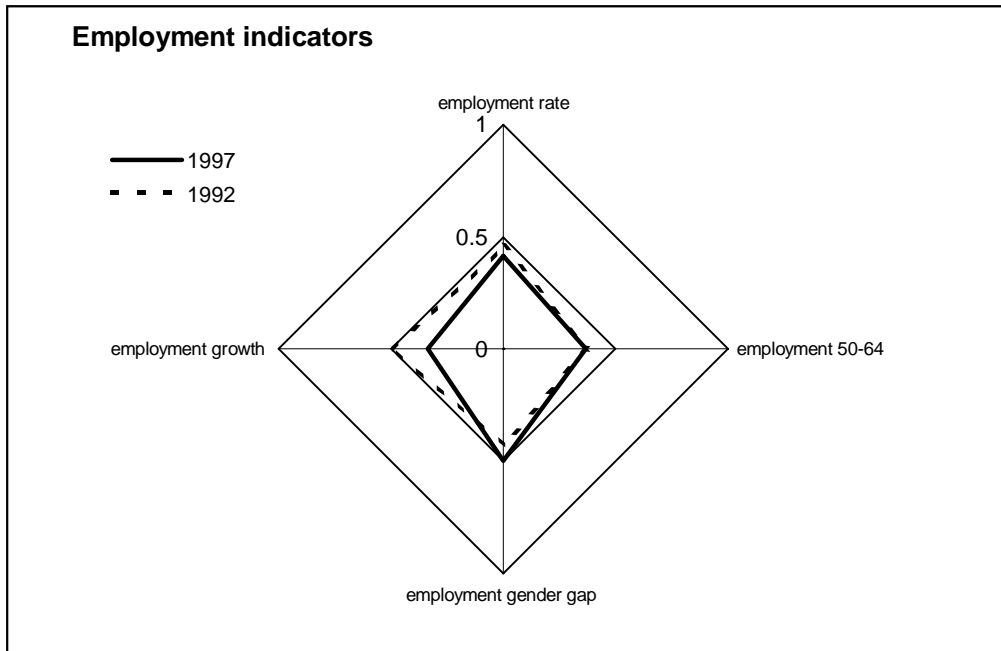
Source: Employment and unemployment composite indicators (SMOPs) based on area of polygon formed by data points of radar charts (averaging). See Appendix B for an explanation of calculation of SMOP on basis of radar chart values.

The EU, USA and Japan

Although individual European countries score better than the USA and Japan on most dimensions, comparison of the composite results for the European Union, the USA, and Japan for the year 1997 show that the latter two countries achieve markedly higher overall performance ratings on the total composite indicator and on the employment and unemployment indicators separately (see Figure 1 and Table 4). The comparative radar charts for the EU and the USA and Japan illustrate the individual dimensions of this performance gap between these three large labour markets (Figure 4). For the four unemployment indicators examined, the performance of the EU surpasses that of the United States only in youth unemployment and that of Japan in no case. In the other dimensions of unemployment examined (unemployment rate, long-term unemployment, unemployment gender gap) there is a wide performance gap between the EU and both the USA and Japan on the indicators examined. For the 1997 employment indicators the comparison is more favourable for the EU. Although there is a large gap in the employment rates, the performance of the EU surpasses that of Japan on the gender gap in employment and shows only slightly lower rates of employment growth during the past 5 years. By contrast

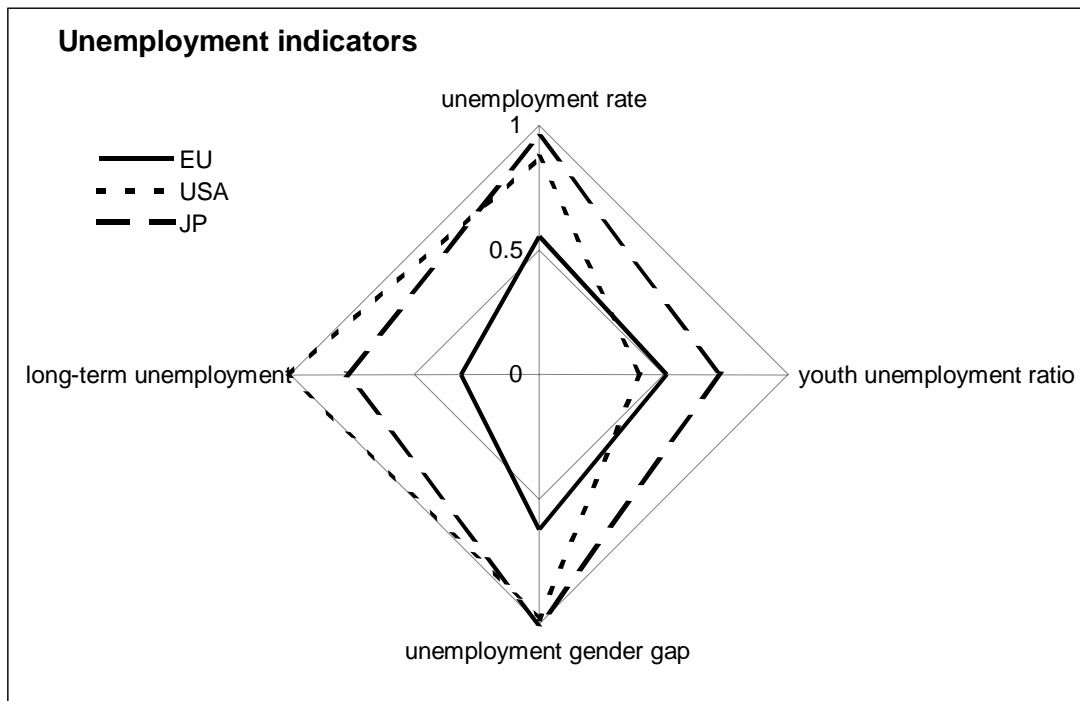
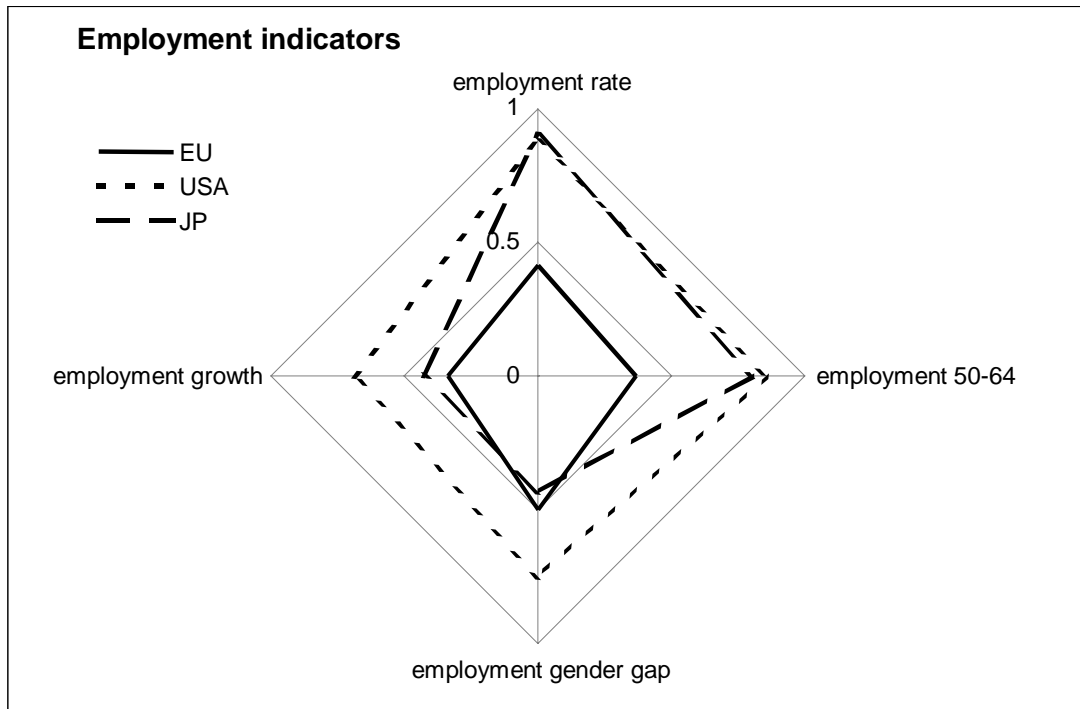
there is a marked gap between the EU and the USA on all dimensions of relative performance.

Figure 3: EU Labour Market Performance, 1997 and 1992



Source: See Table 3

Figure 4: Labour Market Performance in the European Union, USA, and Japan, 1997



Source: See Table 3

4 Conclusions

This benchmarking exercise illustrates the usefulness of the radar chart approach for comparing national labour market performance: 1) The radar charts provide a highly intuitive synoptic overview of national performance on multiple performance measures and changes over time and can also be used, for example, to compare the performance profiles of several countries; 2) The surface measure of overall performance (SMOP), the area of the polygon formed by connecting the data points of the radar chart, provides a useful composite indicator of multi-dimensional labour market performance, which can be used to rank national performance and to monitor change over time. There are, however, a number of theoretical and practical issues in applying a benchmarking approach that should be taken into consideration both in interpreting these findings and in future benchmarking work in the context of the European employment strategy.

An initial problem is the need to select a limited number of performance dimensions for analysis from the large number of potential candidates mentioned in the employment guidelines. The substitution of other indicators that are equally plausible in terms of the European employment strategy (e.g. promotion of self-employment or integration of handicapped persons) might lead to somewhat different comparative results. Moreover, the quantitative indicators actually used are inevitably only approximations because of the institutional and cultural diversity in the employment systems compared, and the qualitative dimensions of indicators (e.g. of employment) are neglected due to the lack of agreed measures. Finally, benchmarking requires the specification of quantitative goals. Since this is seldom the case in the EU's employment guidelines, it has been necessary to define benchmarks pragmatically in terms of "best performance."

The construction of a composite indicator for over-all performance (SMOP) based on the surface area of the polygon depicted in the radar charts was found to entail methodological problems that had not been adequately resolved by previous research (see the methodological appendix below): (1) standardization of the data; (2) the influence of the sequence of the axes in the radar chart on surface area of the polygon (SMOP); (3) correlation between indicators.

Standardization of the underlying performance indicators is necessary because the use of values with different scales to compute the surface area of polygon (SMOP) may result in an unequal weighting of the performance dimensions. The procedure adopted in our analysis addresses this problem by standardizing all indicators between "0" and "1" based on their distance to the benchmark values for the given indicator. The relative nature of the benchmarking standardization procedure on each indicator may, however, still result in higher or lower average scores if the values are affected by outliers.

On the other hand, further standardization of the radar chart data would detract from the transparency of the results.

The surface area of the polygon is not unambiguously defined by the radial values in the radar chart but is also affected by their sequence. Sensitivity tests show, however, that in practice the observed differences are marginal. Nevertheless, in order to rule out any element of arbitrariness, the following revised methodology was adopted: The reported SMOP indicators for the employment and unemployment 4-indicator radar charts are based on the average result of the three theoretically possible combinations of the axes in computing the surface area of the polygon. Since the number of theoretical possibilities is too large to apply the same procedure to the total (8 indicator) SMOP, the latter is calculated as the simple sum of the employment and unemployment SMOPs computed on the averaging basis described above.

Finally, there is a problem of interdependence, i.e. a relatively high degree of correlation, among the available basic performance, which has to be taken into consideration in selecting and defining performance indicators. For example, employment growth and the unemployment rate or the employment rate and the female employment rate are highly correlated. Insofar as the performance indicators are not independent, countries that score low (or high) on one indicator perform similarly on all the correlated indicators. Although this problem is in part a result of the limited number of basic performance indicators available, it can be minimized by careful construction of indicators (see indicators of long-term unemployment and gender gaps above) and by careful grouping of indicators.

A principal shortcoming of this and other benchmarking approaches is that it is primarily an instrument for identification and measurement of good (and bad) labour market performance, which is essentially descriptive rather than explanatory. The lack of an explanatory framework is particularly a problem in benchmarking labour market performance since good and bad performance are strongly influenced by the impact of economic fluctuations. This is particularly true for all indicators based on levels of unemployment or employment growth. If such indicators are used, they probably need to be adjusted to reflect different macro-economic conditions. Future analyses need to distinguish more carefully between short-term performance indicators and structural indicators of relatively stable characteristics of the employment system (e.g. employment rates, segmentation patterns with regard to women, youth, minorities etc.).

Based on this benchmarking exercise, we recommend that further methodological work on benchmarking labour market performance in the context of the European employment strategy address several outstanding issues: 1) The sensitivity of national benchmarking rankings to the choice of performance dimensions and the definition of indicators; 2) The inclusion of complex and thus far neglected performance dimensions such as "adaptability"

and greater consideration to the qualitative dimension of labour market performance, 3) The methodological problems of the construction of composite indicators of labour market performance based on radar charts (e.g. standardization, weighting, correlation among indicators) and consideration of alternative types of indicators; 4) Distinguishing the impact of short-term (e.g. cyclical) and structural components of labour market performance in benchmarking.

5 Bibliography

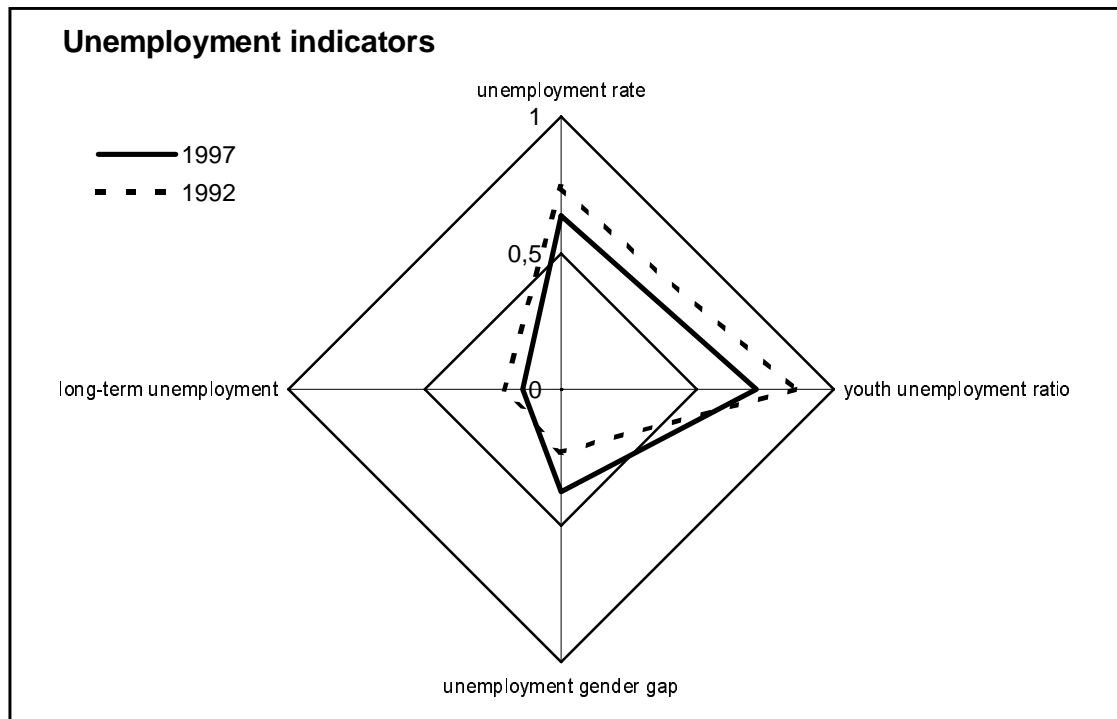
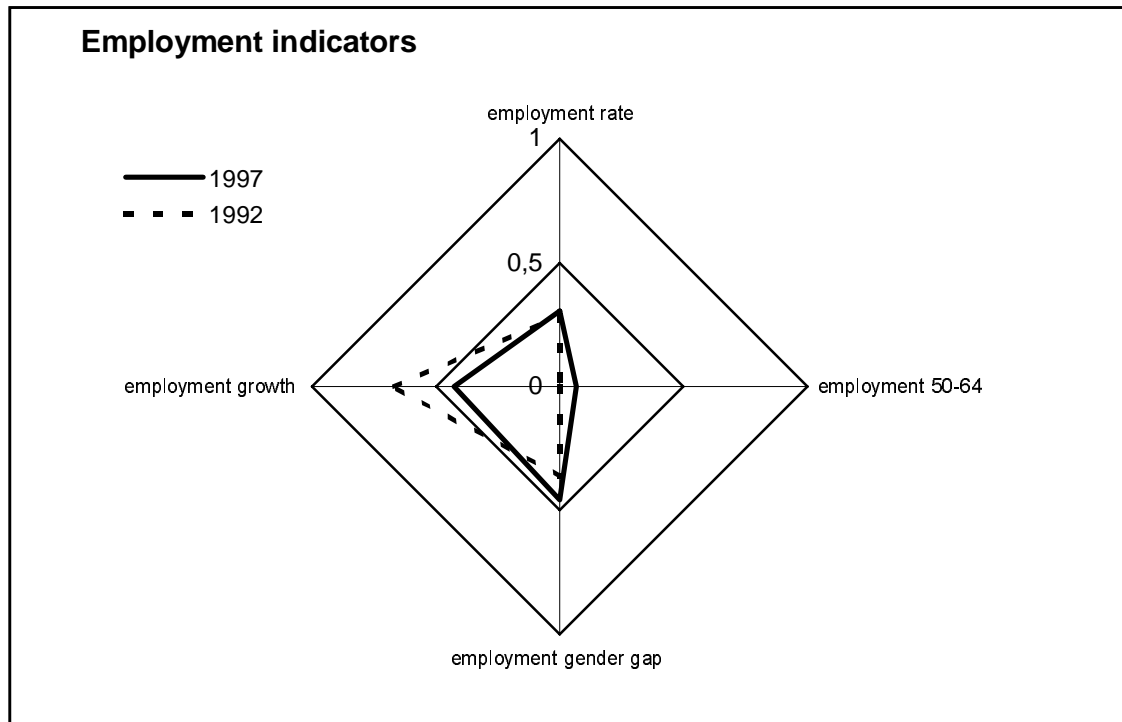
- Albach, H. and Moerke, A. 1995, "Die Überlegenheit der japanischen Unternehmen im globalen Wettbewerb," Discussion Paper FS IV 96-4, Berlin: Wissenschaftszentrum Berlin für Sozialforschung.
- Bogan, C.E. and English, M.J. 1994, **Benchmarking for Best Practice: Winning through Innovative Adaptation**, New York: McGraw Hill.
- Domptin, C. 1997, "Budget: nos voisins au banc d'essai," **Alternatives Economiques**, Nr. 152, October, 24-27.
- European Commission 1998a, "Monitoring the Employment Guidelines: Basic Performance Indicators. Report by the ELC expert group on employment indicators [Final Proposal] V/A/GDM D(98), July 1998
- European Commission 1998b, "Guidelines to action: the National Action Plans for Employment: Background Report," Brussels, DG V/A.2.
- European Commission 1997, **Joint Employment Report 1997**, European Commission, DG V, Brussels.
- European Commission 1997b, "Benchmarking Policies for the Prevention and Reduction of Long-term Unemployment," DG V, ELC/012/97/EN, Brussels.
- European Commission 1997c, "Comparative Analysis of National Performance on Integrating Young People into the Labour Market," DG V, ELC/009/97/Enrev2, Brussels,.
- European Commission 1997d, "Benchmarking Equal Opportunities Policies," DG VV/D/EVW/mc D(97) 1616, Brussels.
- European Commission 1997e, "Proposal for Guidelines for Member States Employment Policies 1998," COM(97) 497 final, Brussels, 1.10.1997.
- Moerke, A. 1997. "Does Governance Matter? Performance and Corporate Governance Structures of Japanese keiretsu Groups," Discussion Paper FS IV 97-43, Berlin: Wissenschaftszentrum Berlin für Sozialforschung.
- OECD 1995, **Employment Outlook 1995**, Paris: OECD.
- OECD 1996, **Employment Outlook 1996**, Paris: OECD.
- OECD 1998, **Economic Outlook 1998**, Paris: OECD.
- Schröder, Jörg and Ulrich van Suntum 1996, **International Employment Ranking 1996**, Gütersloh: Bertelsmann Foundation.
- Schröder, Jörg and Ulrich van Suntum 1998, **International Employment Ranking 1998**, Gütersloh: Bertelsmann Foundation.
- Schütz, Holger, Speckesser, Stefan, Schmid, Günther 1998, "Benchmarking Labour Market Performance and Labour Market Policies: Theoretical Foundations and Applications" Discussion Paper FS I 98-205, Berlin: Wissenschaftszentrum Berlin für Sozialforschung, 1998.

Tronti, L. (ed.) 1998, **Benchmarking Employment Performance and Labour Market Policies**. Final Report of the Employment Observatory Research Network, Brussels: European Commission, DG V.

6 **Appendix A: Radar Charts of National Labour Market Performance, 15 EU Countries, EU, Japan, USA, 1997 and 1992**

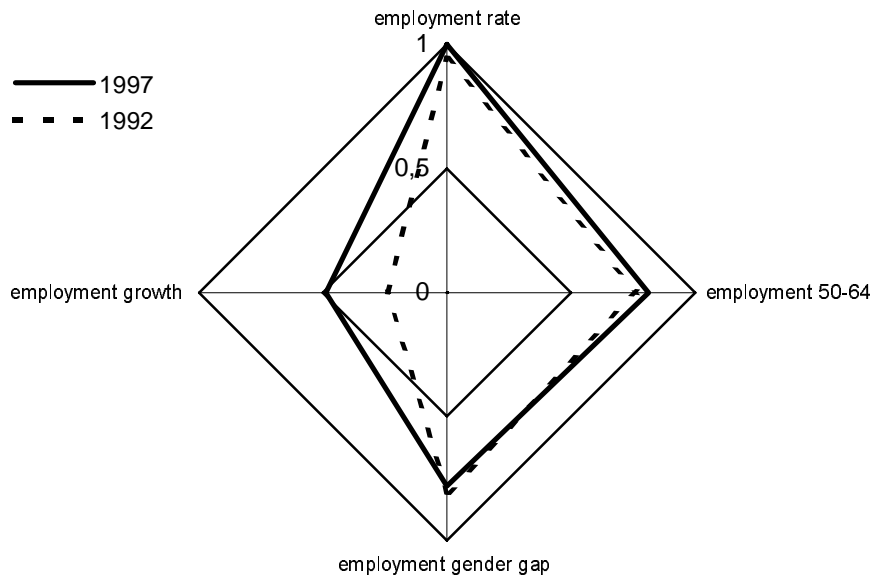
Note: The following radar charts depict labour market performance in 15 EU Member States, the EU, USA, and Japan in 1997 and 1992. Performance on the selected employment and unemployment indicators is measured relative to that of all countries included in the comparison: A score of "1" on an indicator represents performance at the 1997 benchmark value (best performer), worst performance receives a score of "0". The benchmark performance values for the other countries reflect their relative position in the field between best and worst performance. Thus a score of "0.5" indicates performance at the midpoint of the range defined by best and worst performance, i.e. if the lowest unemployment rate is 5% and the highest 15%, then a country with an unemployment rate of 10% is scored as "0.5" on the benchmarking scale for this indicator. Since benchmark values are defined in terms of best performance in 1997, reported performance scores for 1992 may in some cases exceed "1." The actual values for the underlying performance indicators are reported in Table 2, and the standardized scores on which all the radar charts are based are reported in Table 3. The methodology is explained in Appendix B.

BELGIUM

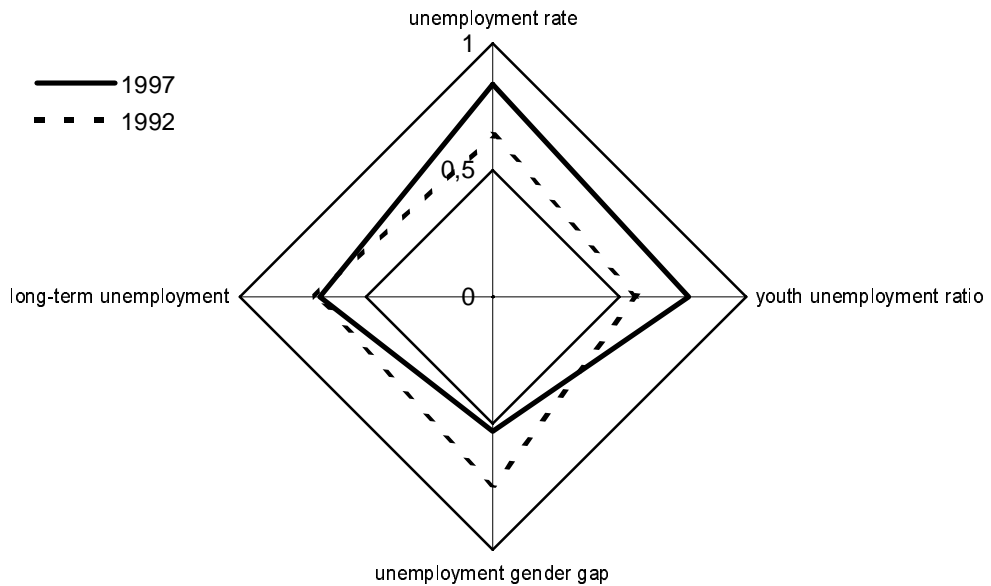


DENMARK

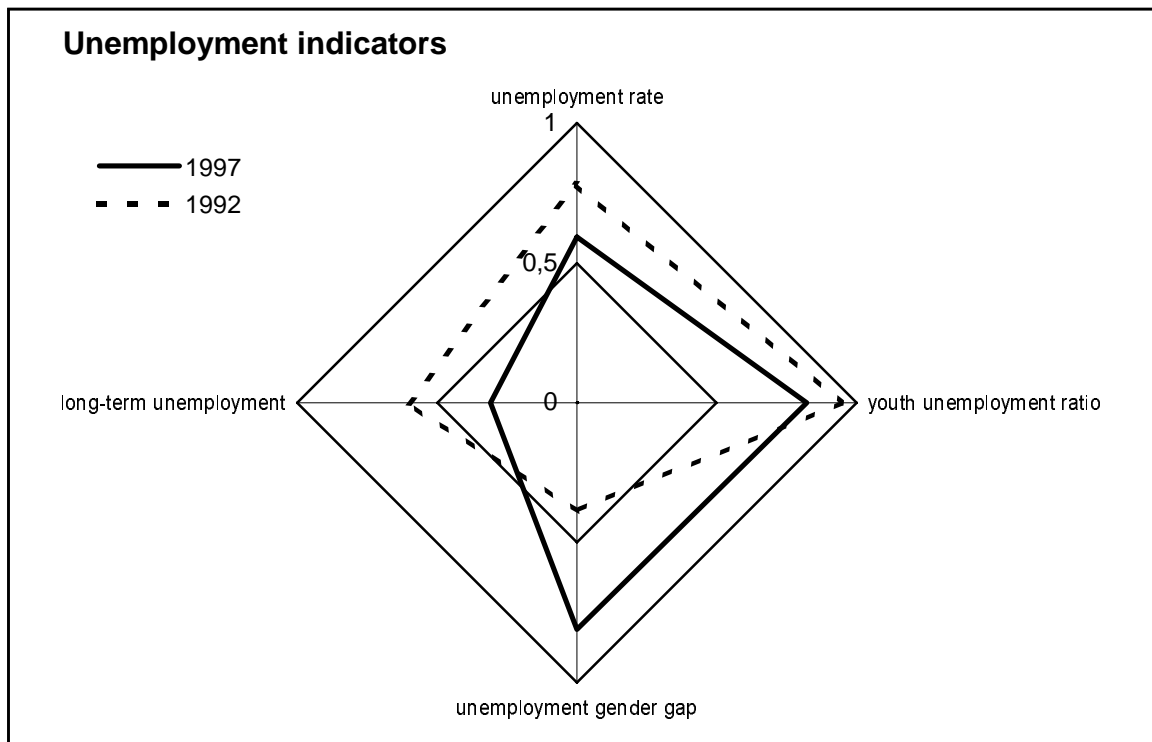
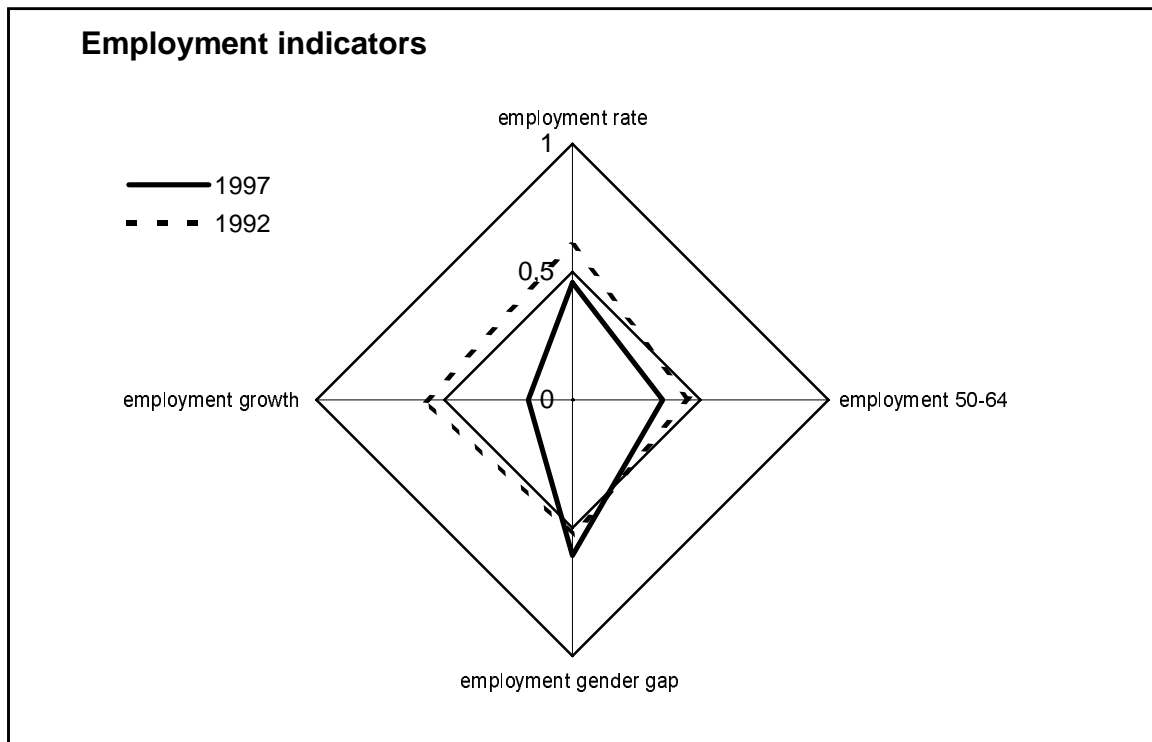
Employment indicators



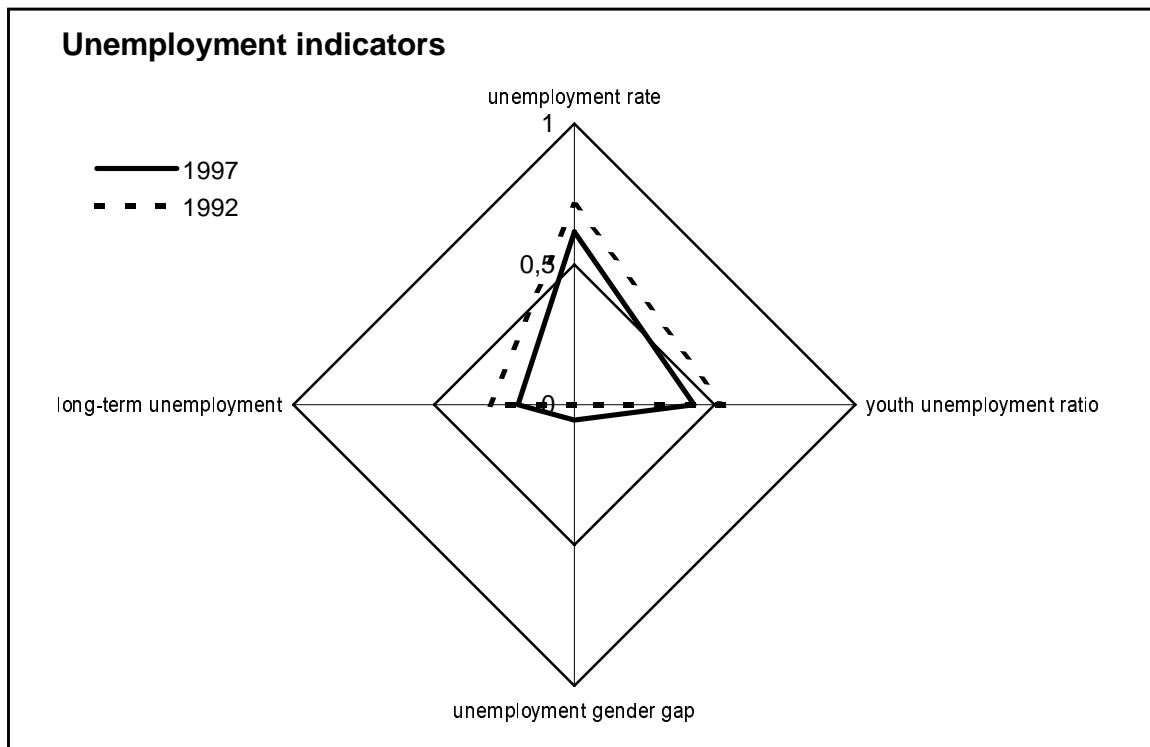
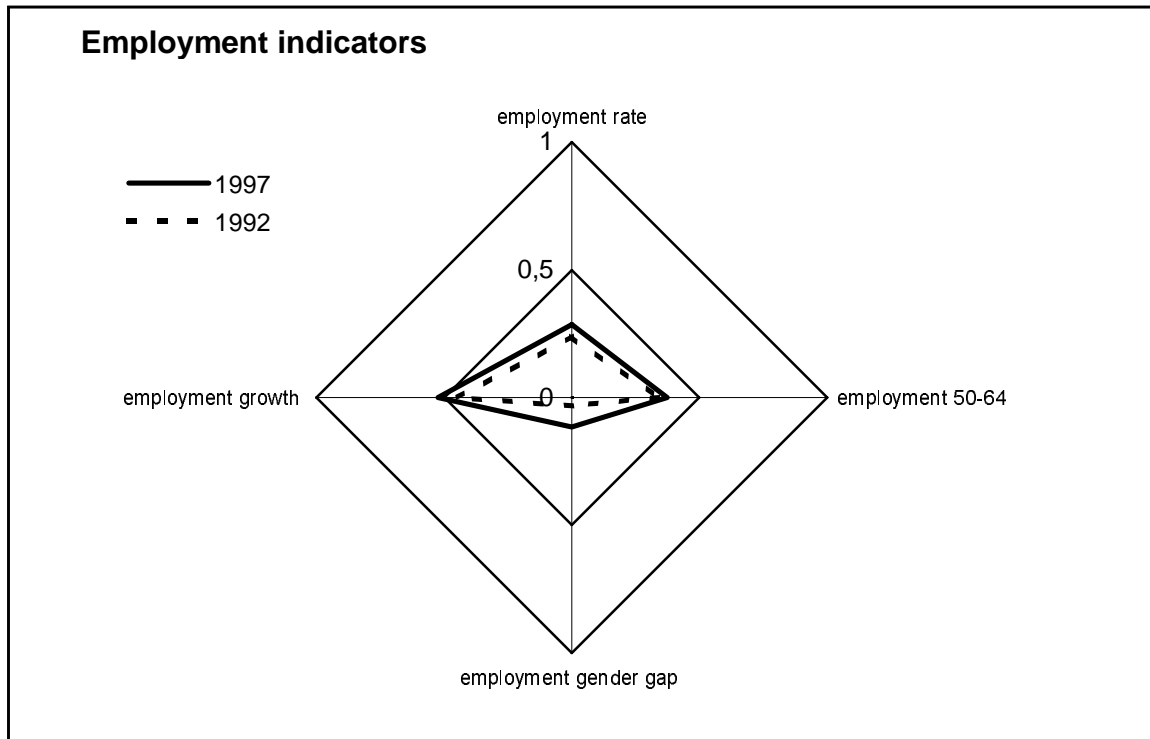
Unemployment indicators



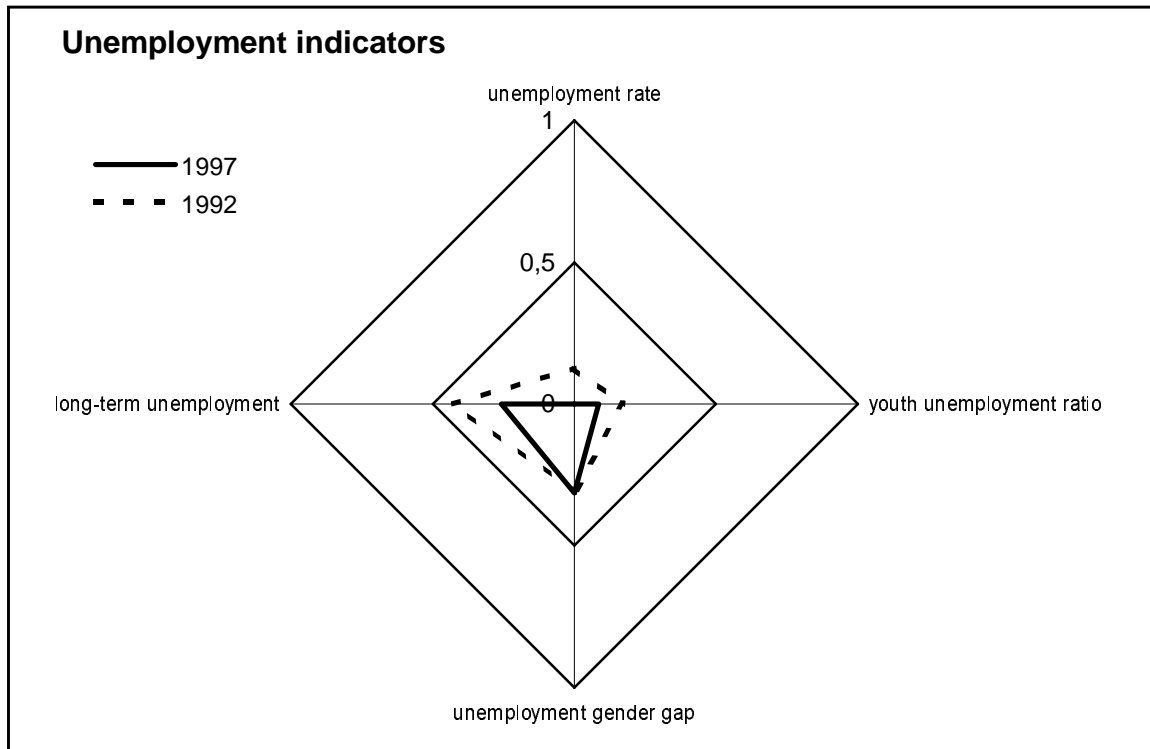
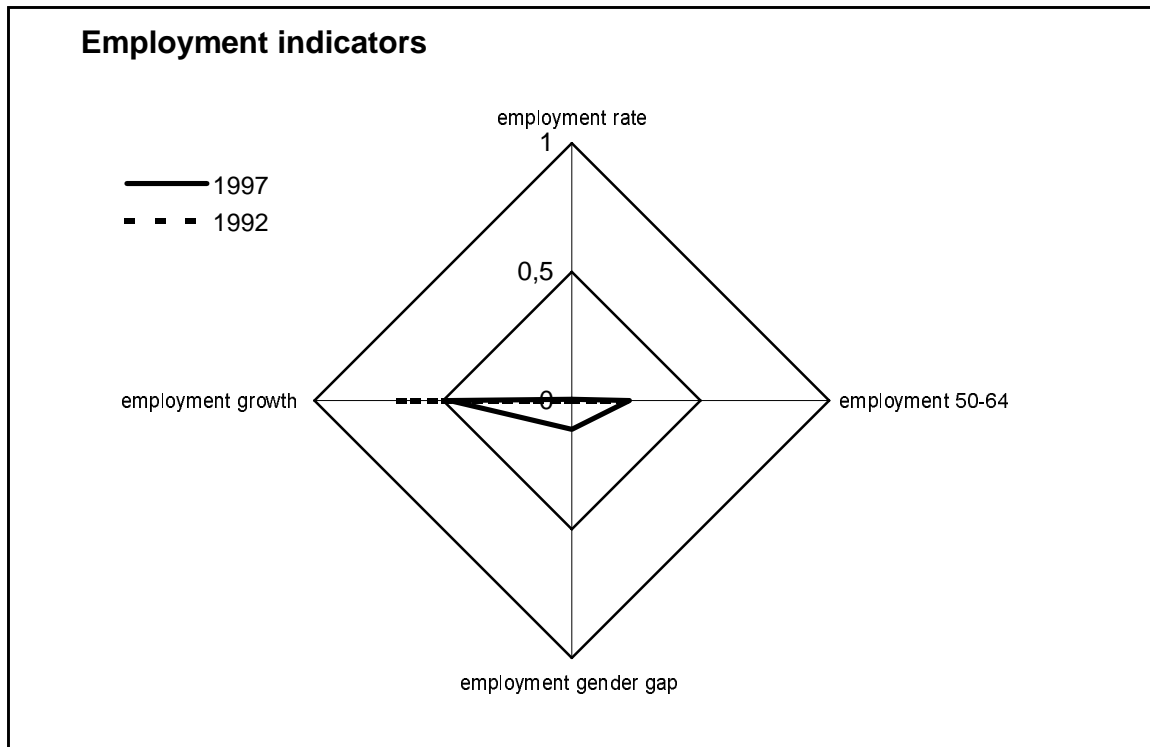
GERMANY



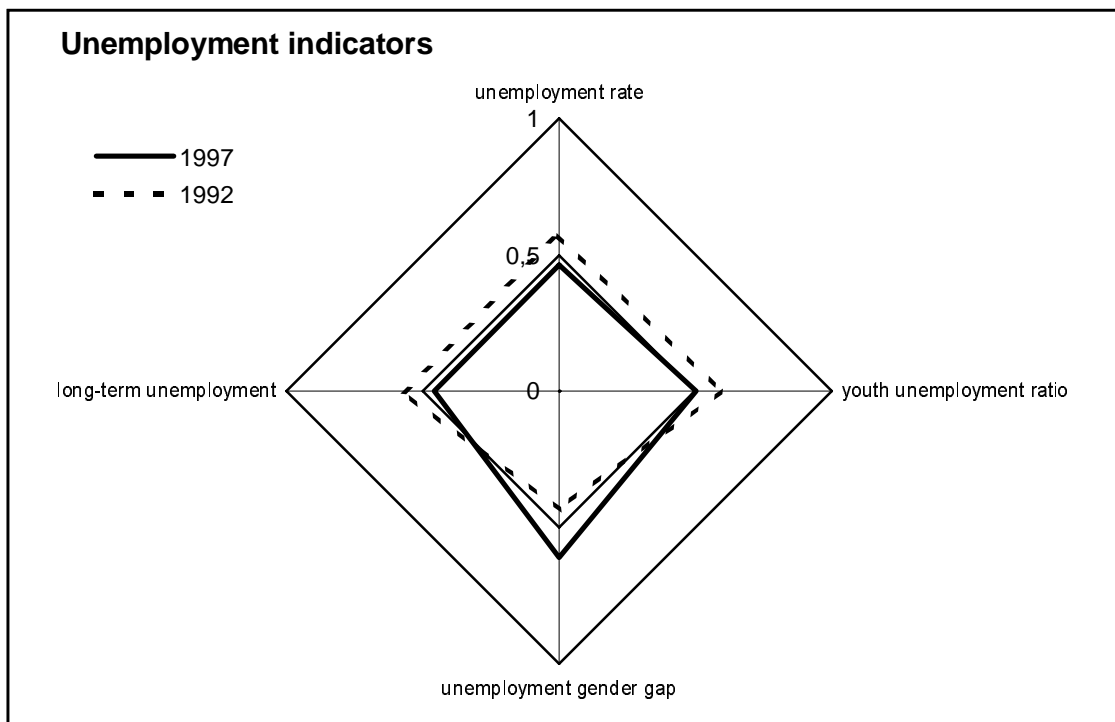
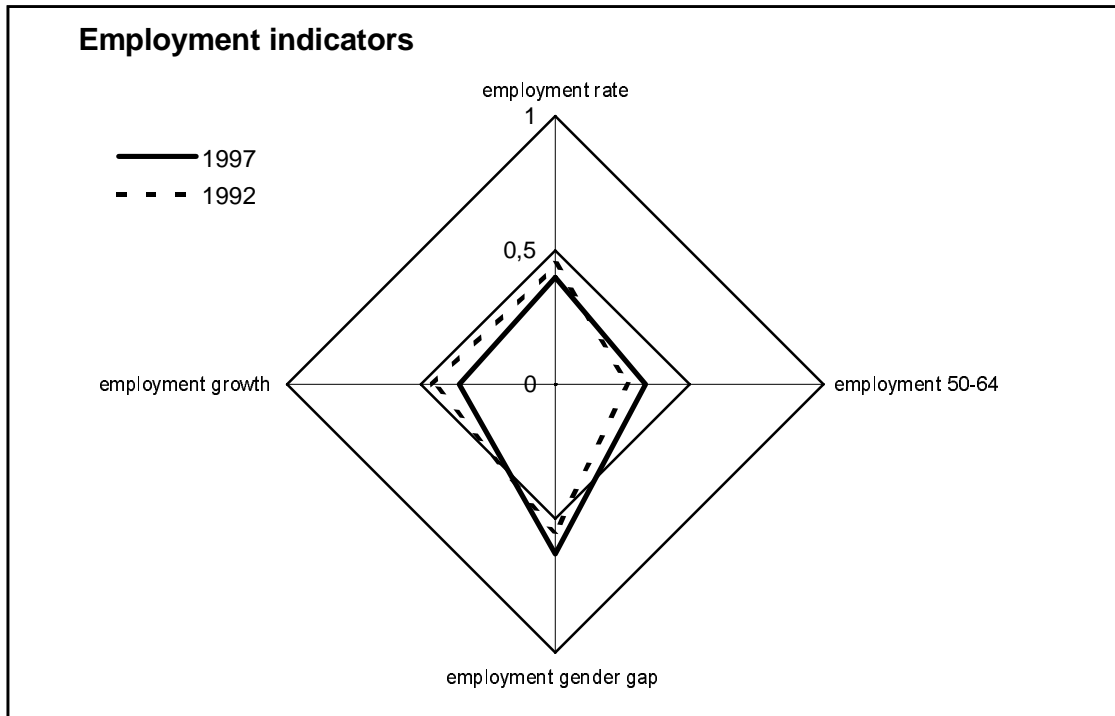
GREECE



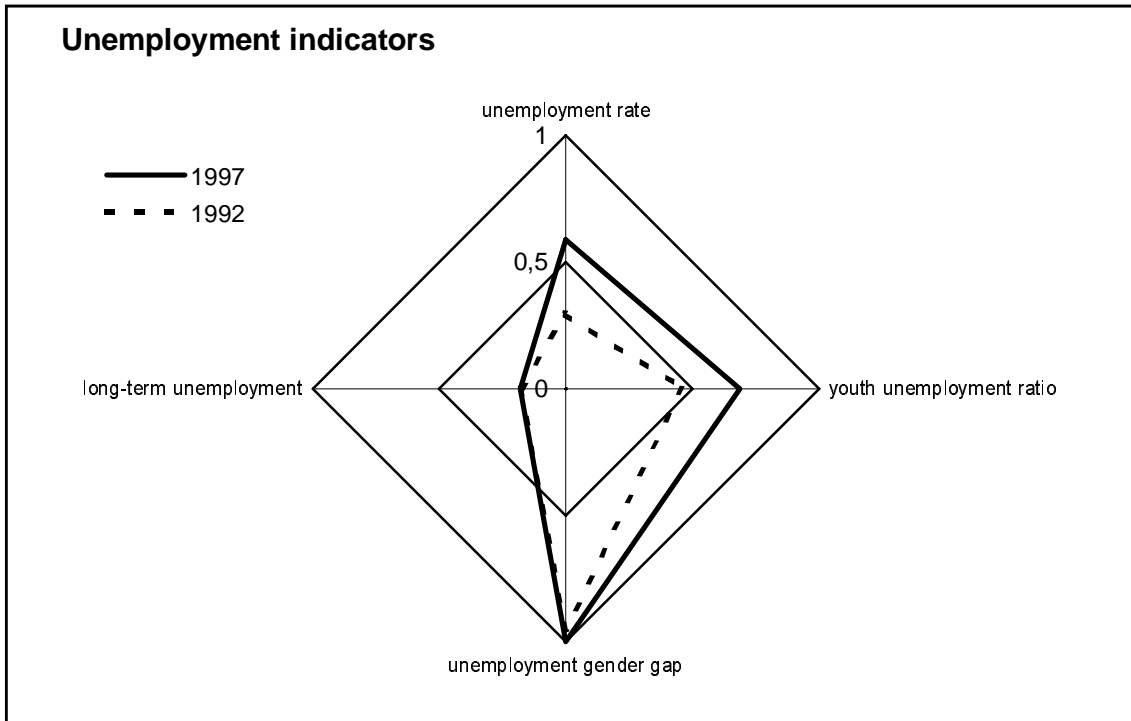
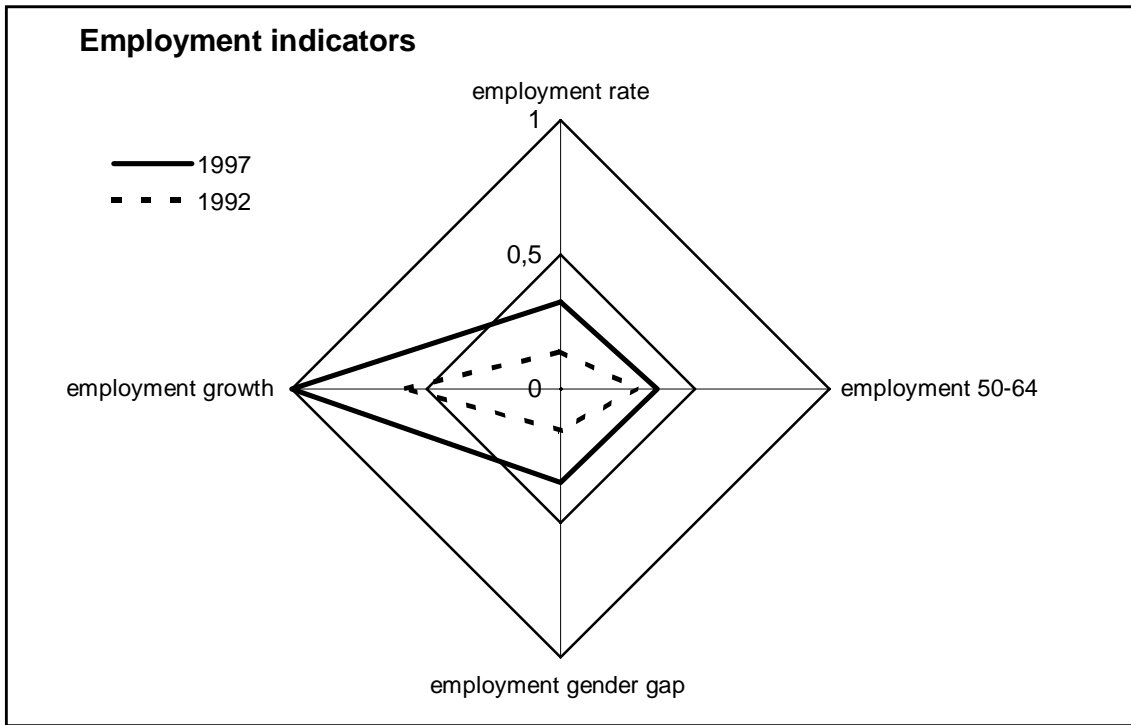
SPAIN



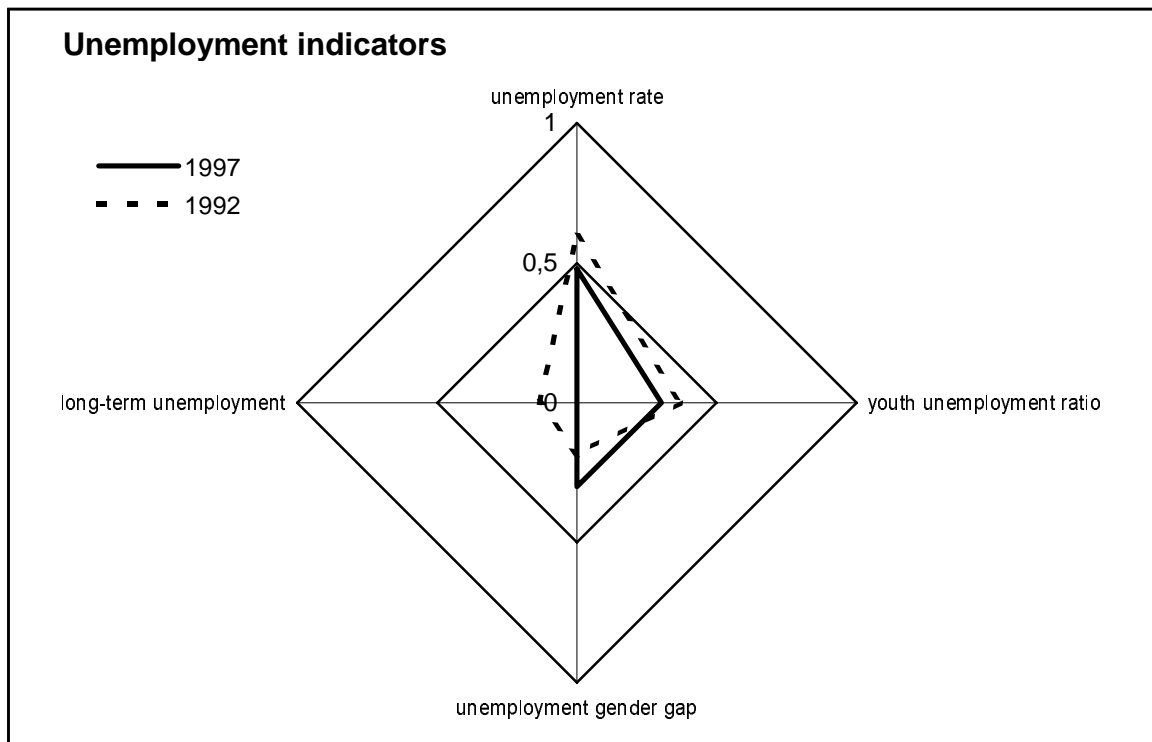
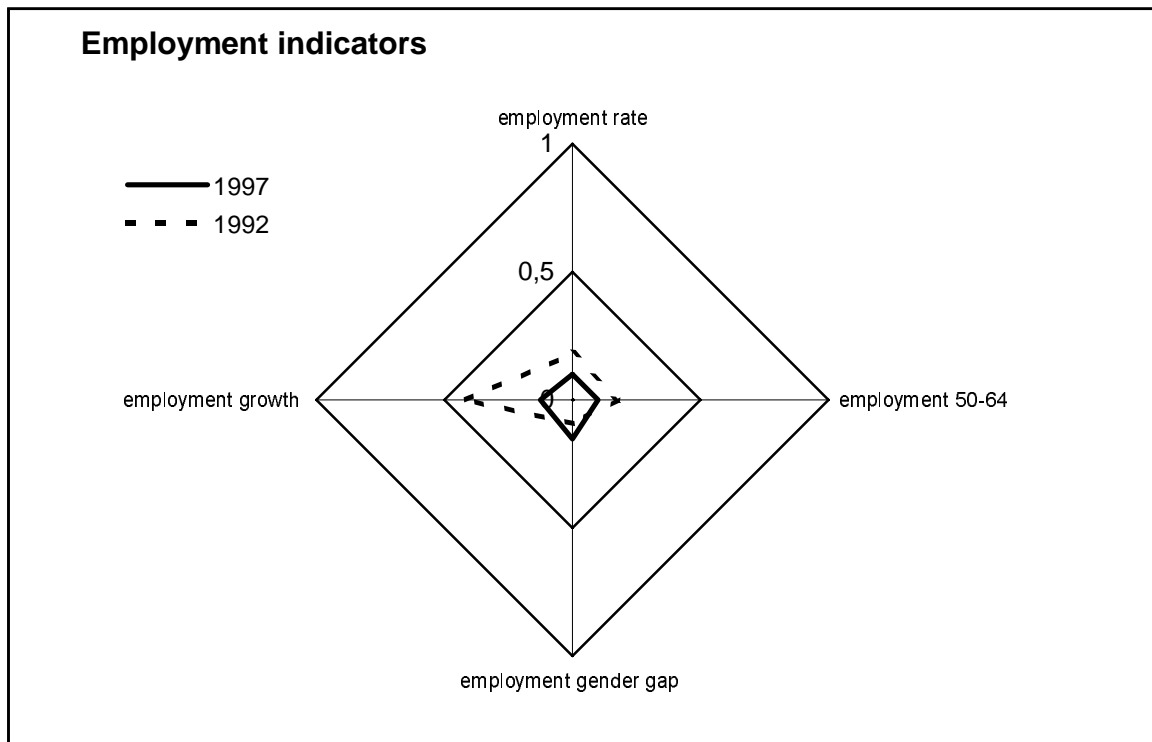
FRANCE



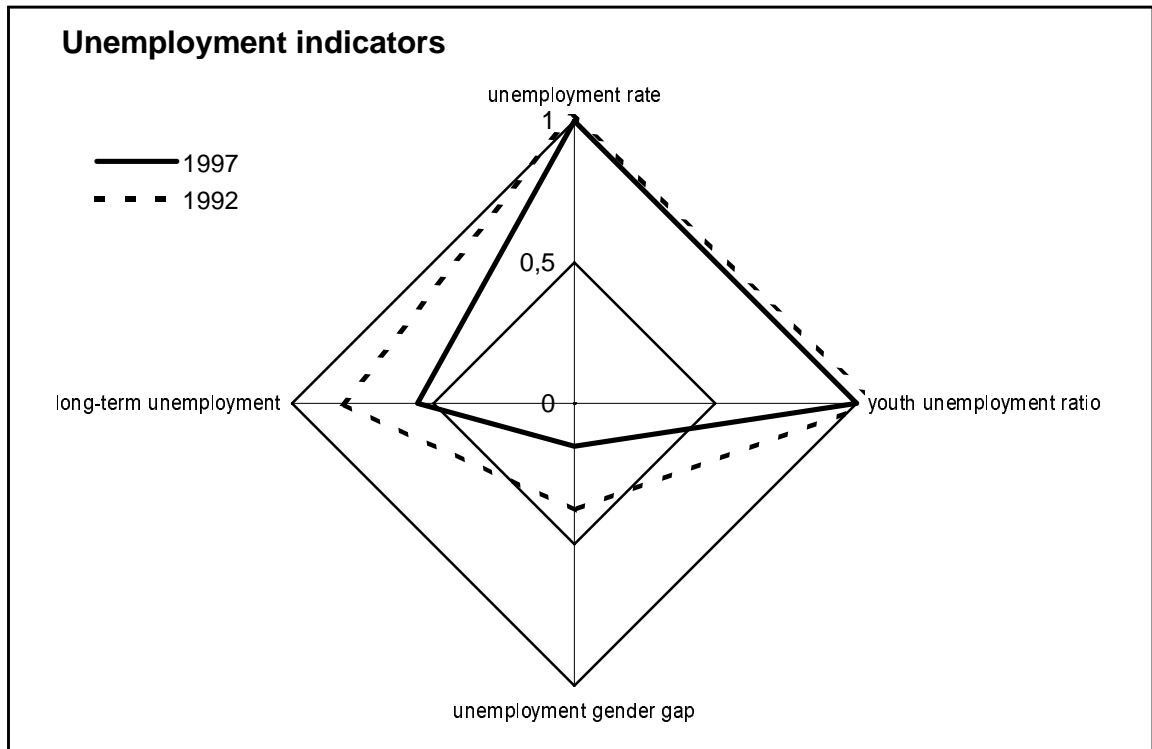
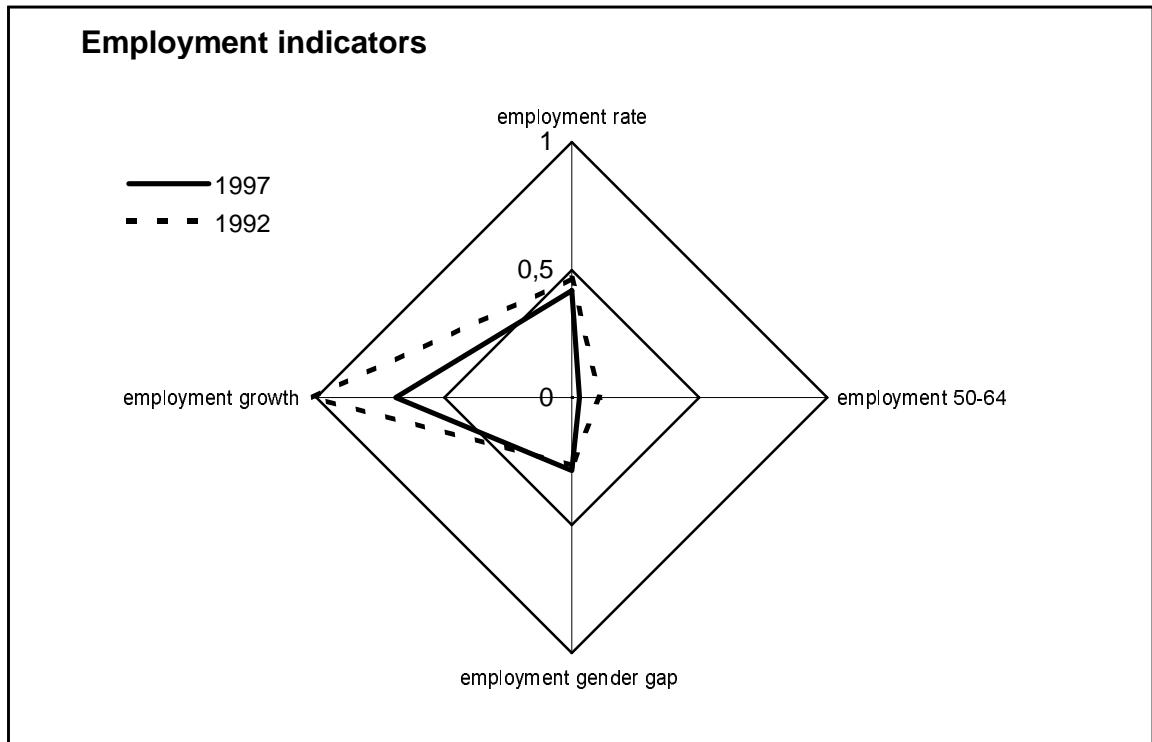
IRELAND



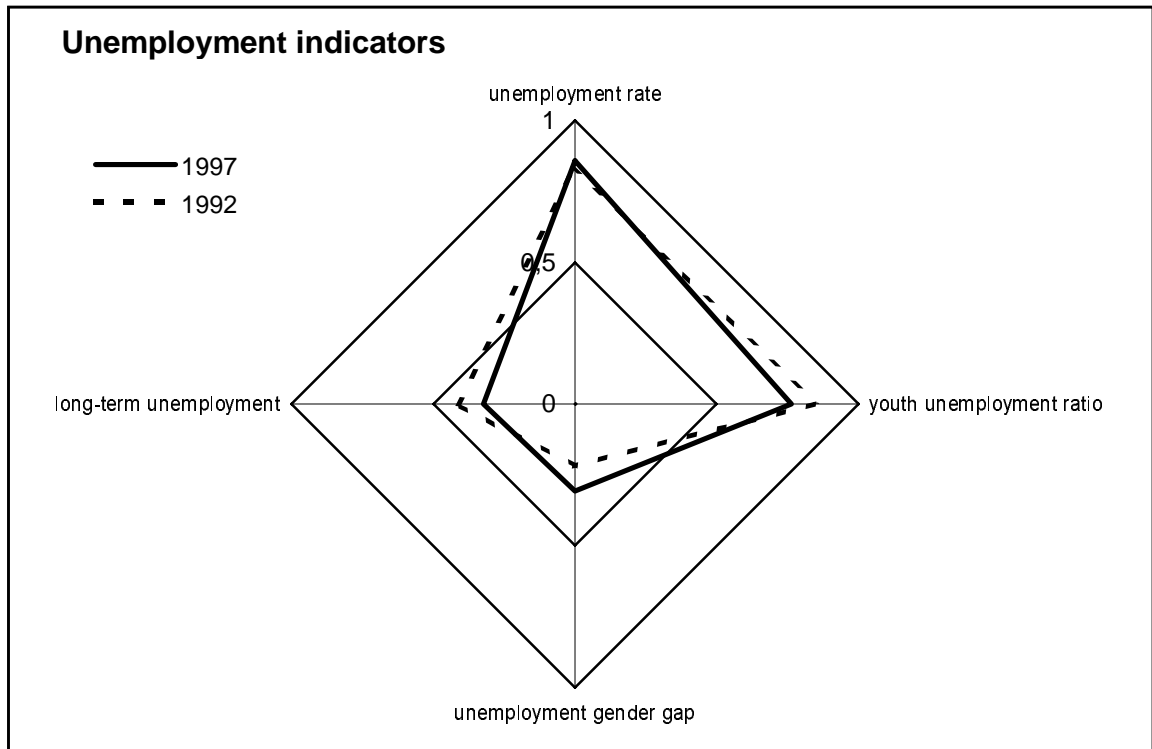
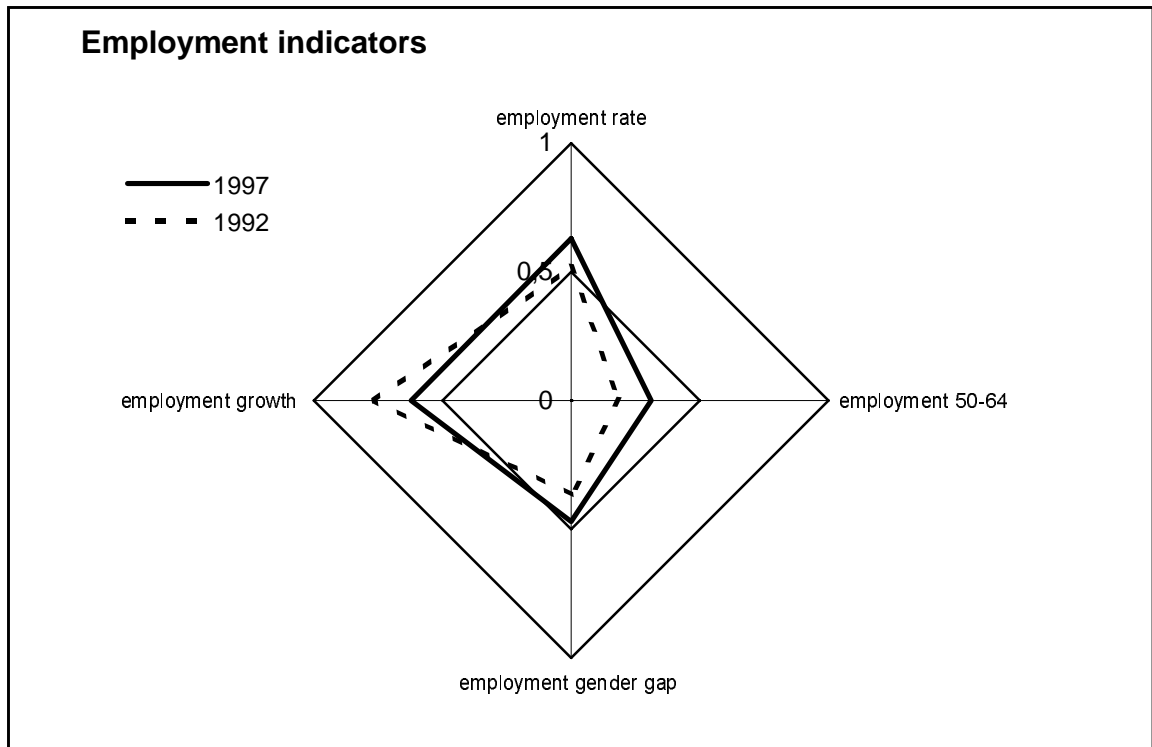
ITALY



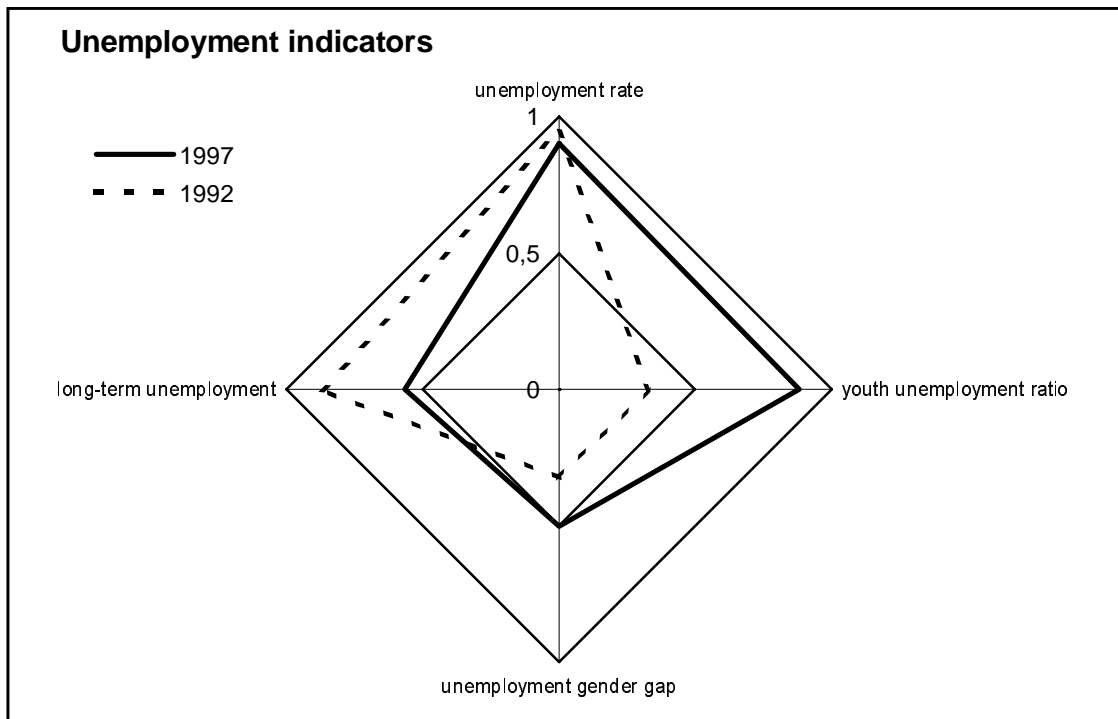
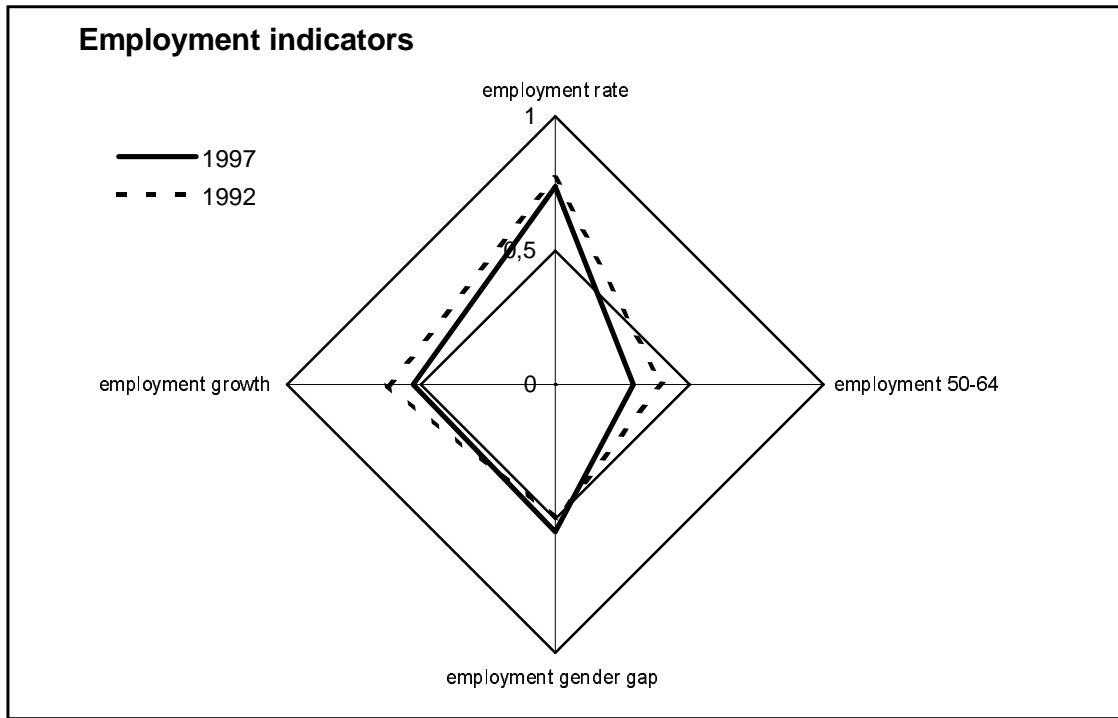
LUXEMBOURG



NETHERLANDS

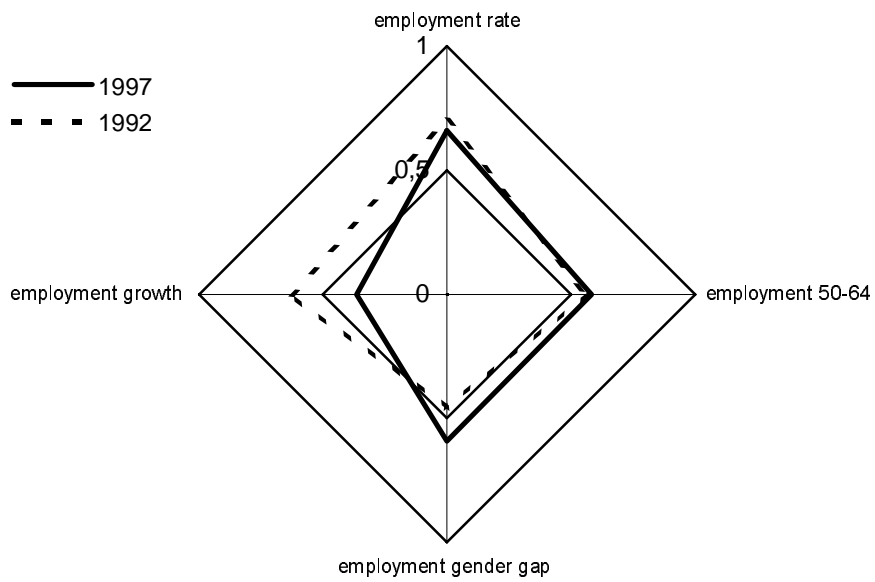


AUSTRIA

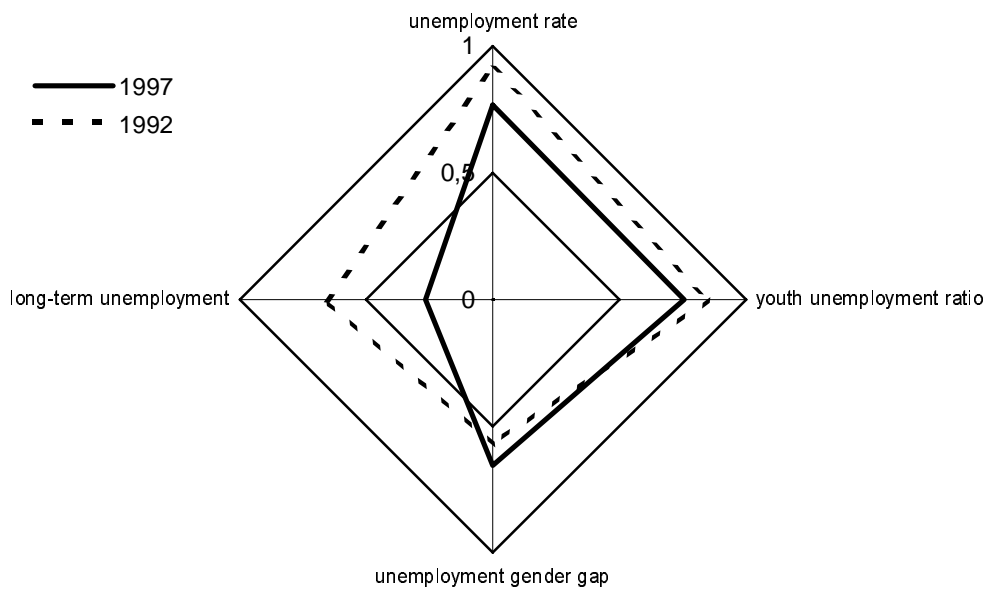


PORTUGAL

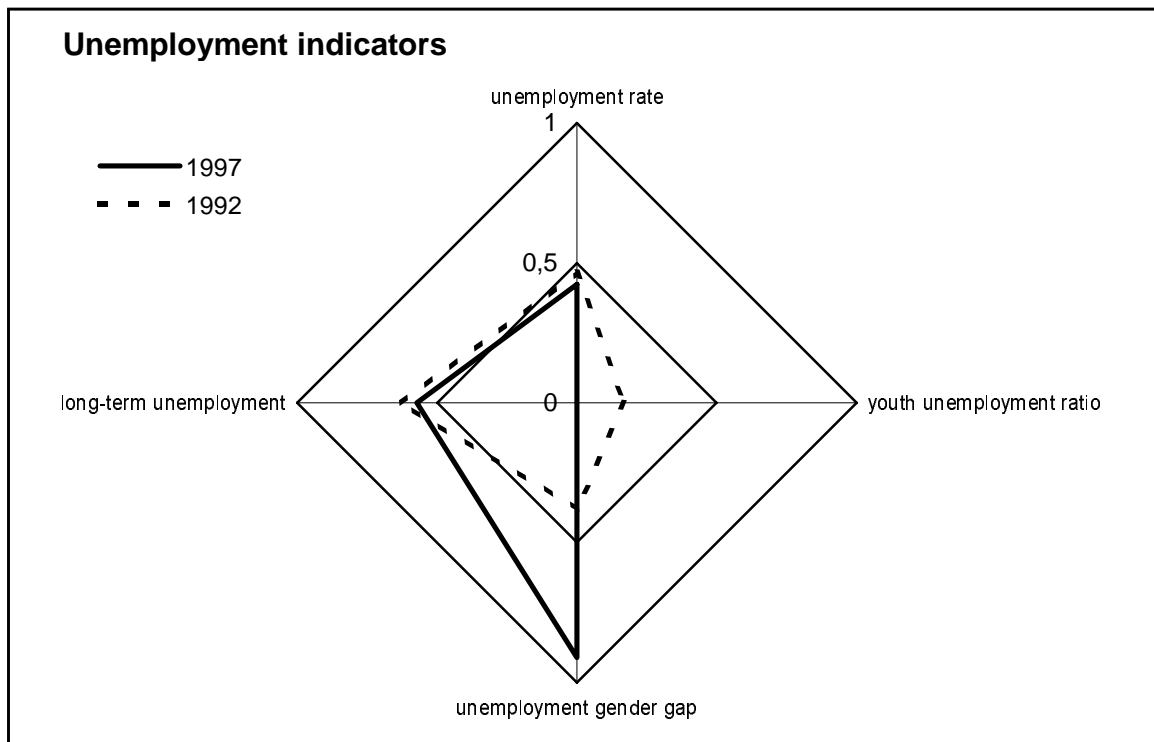
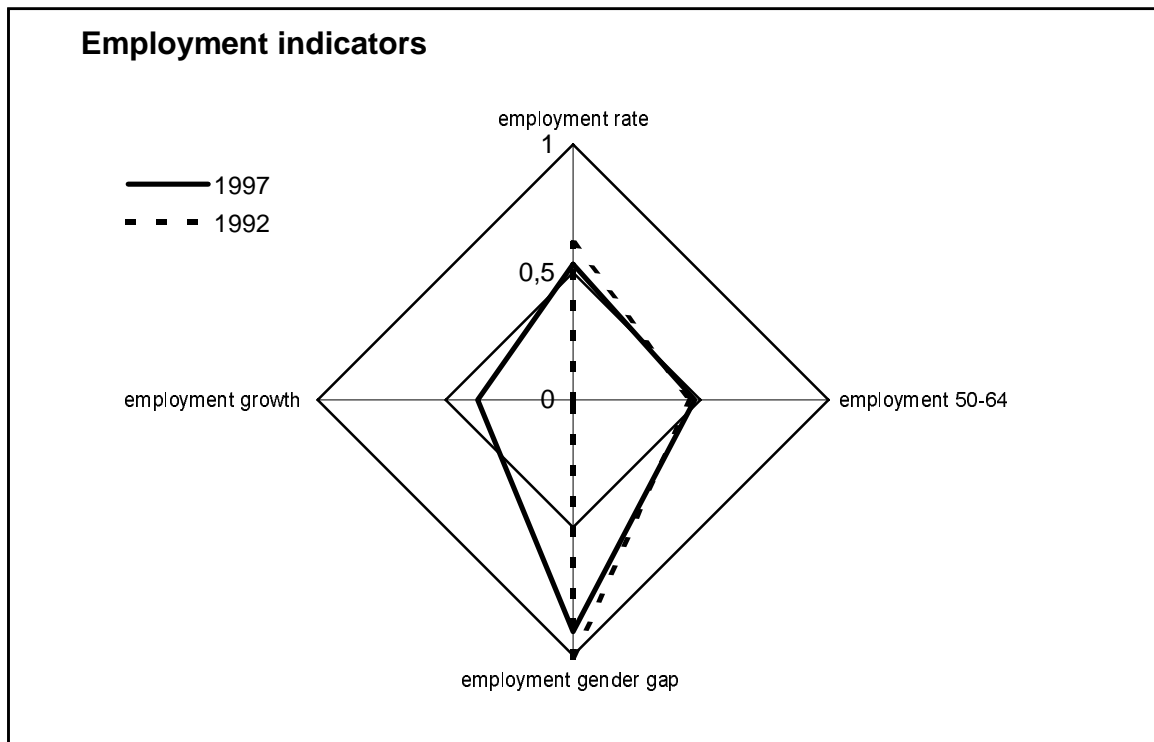
Employment indicators



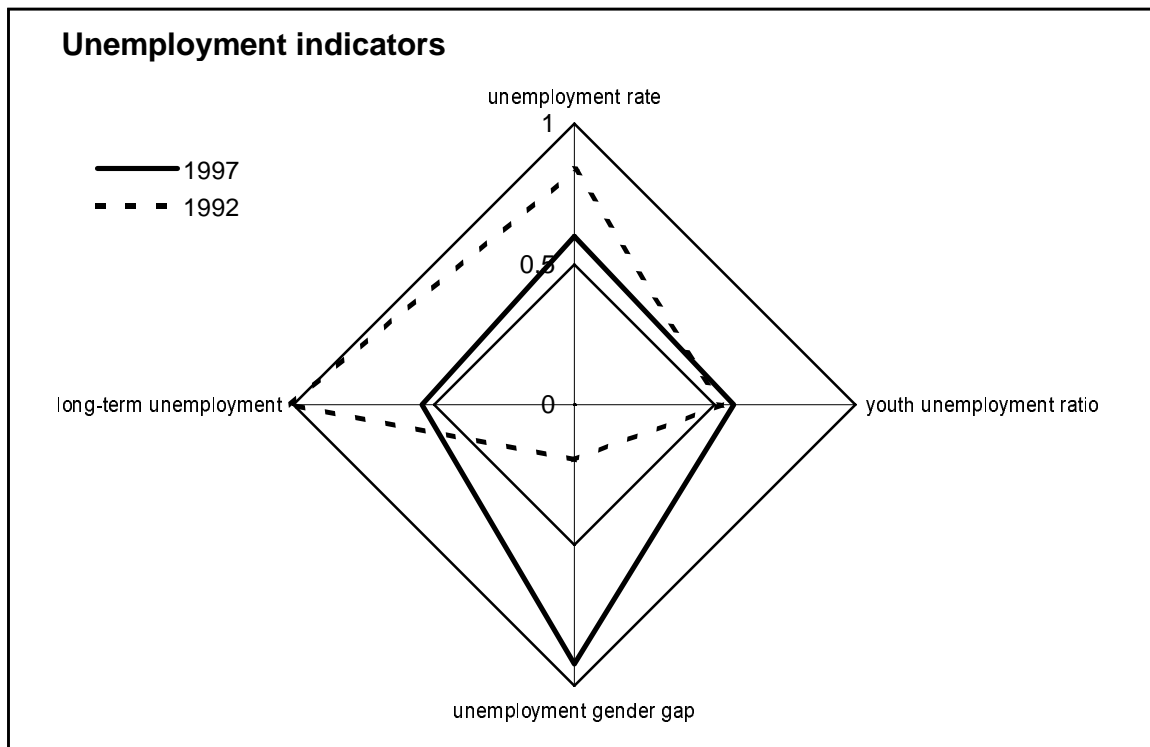
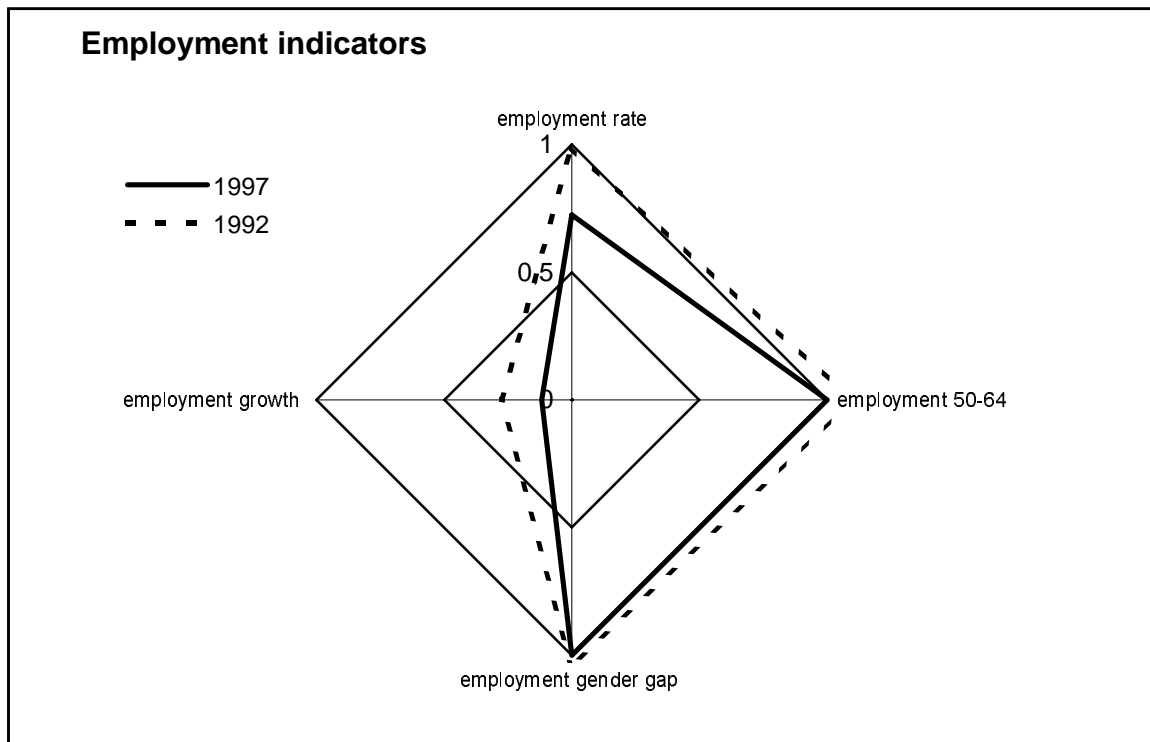
Unemployment indicators



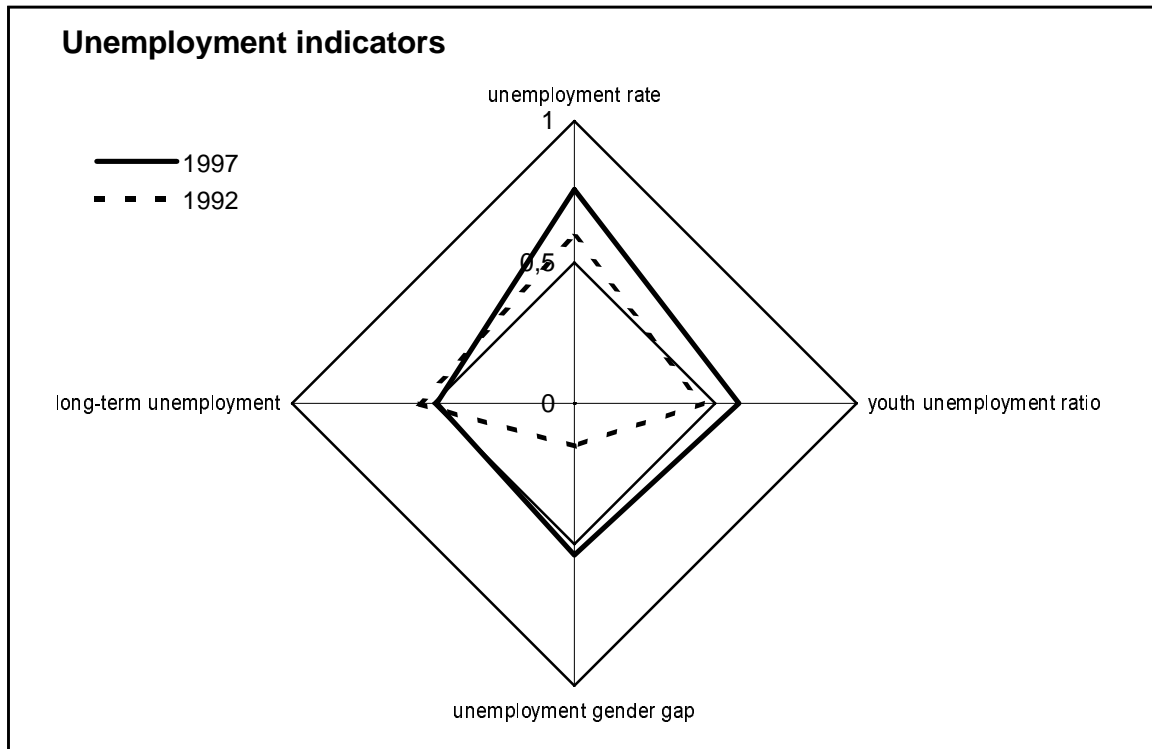
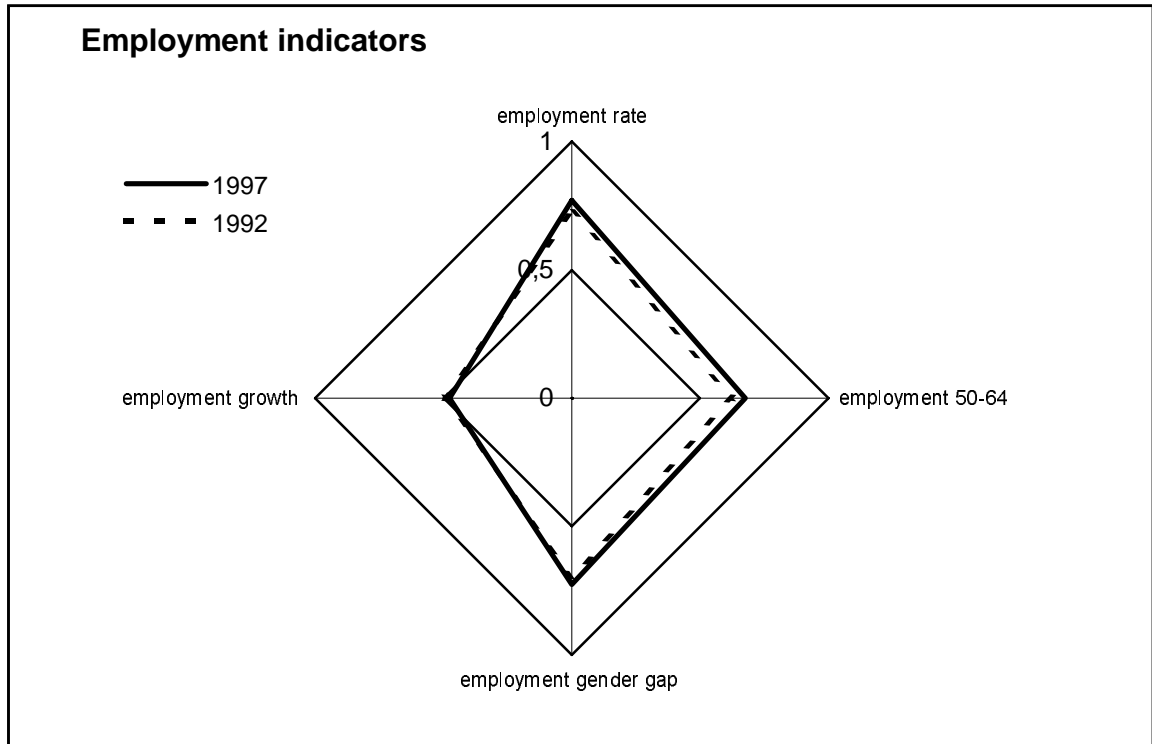
FINLAND



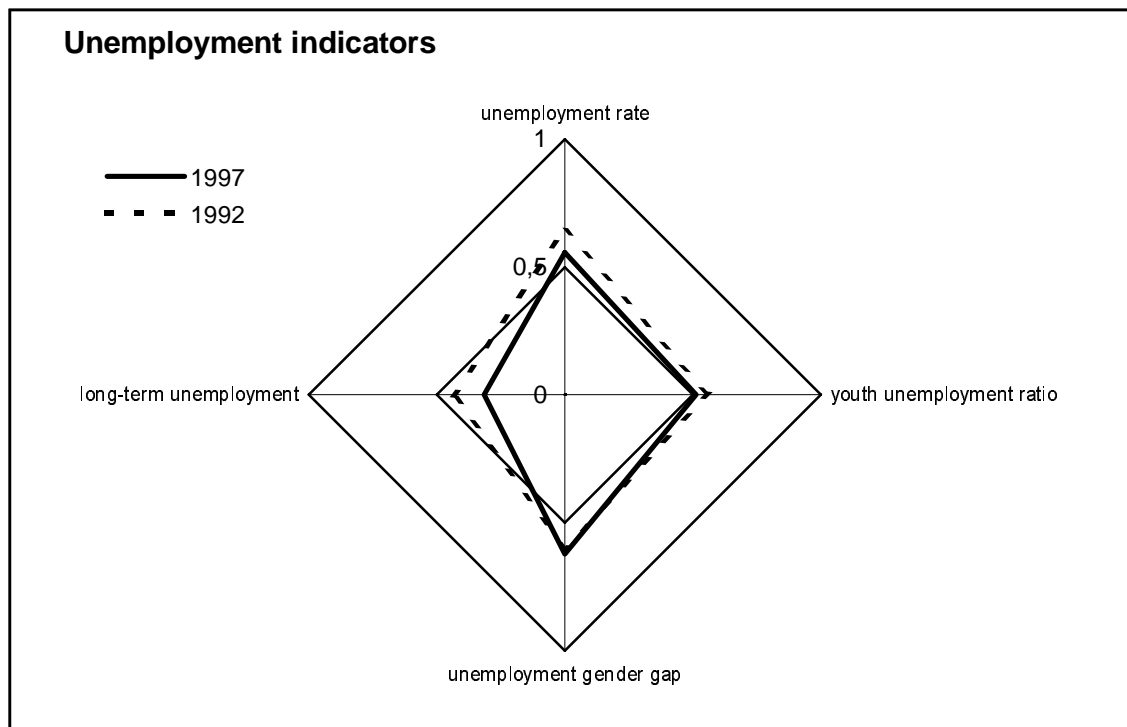
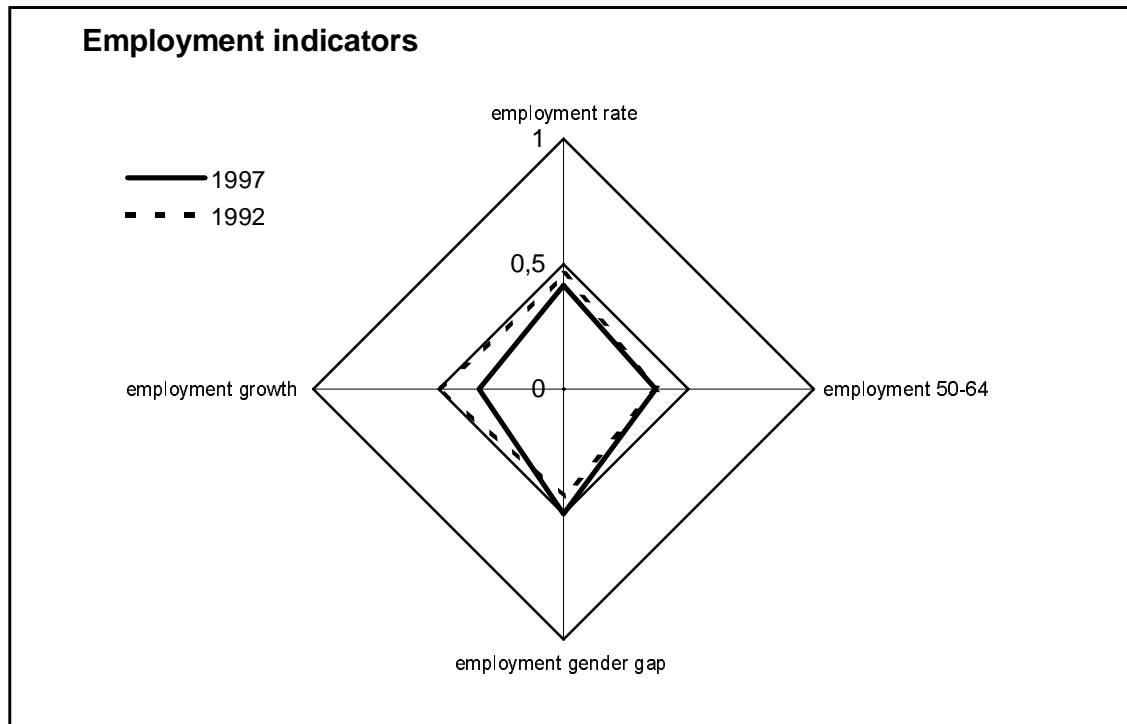
SWEDEN



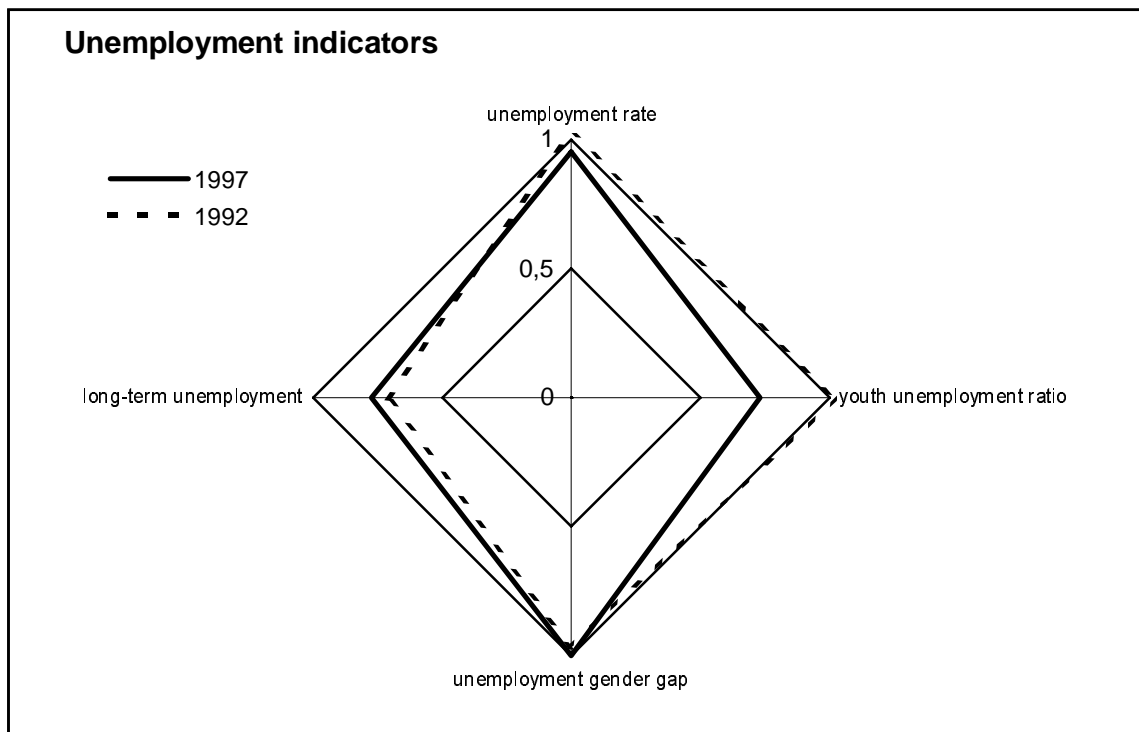
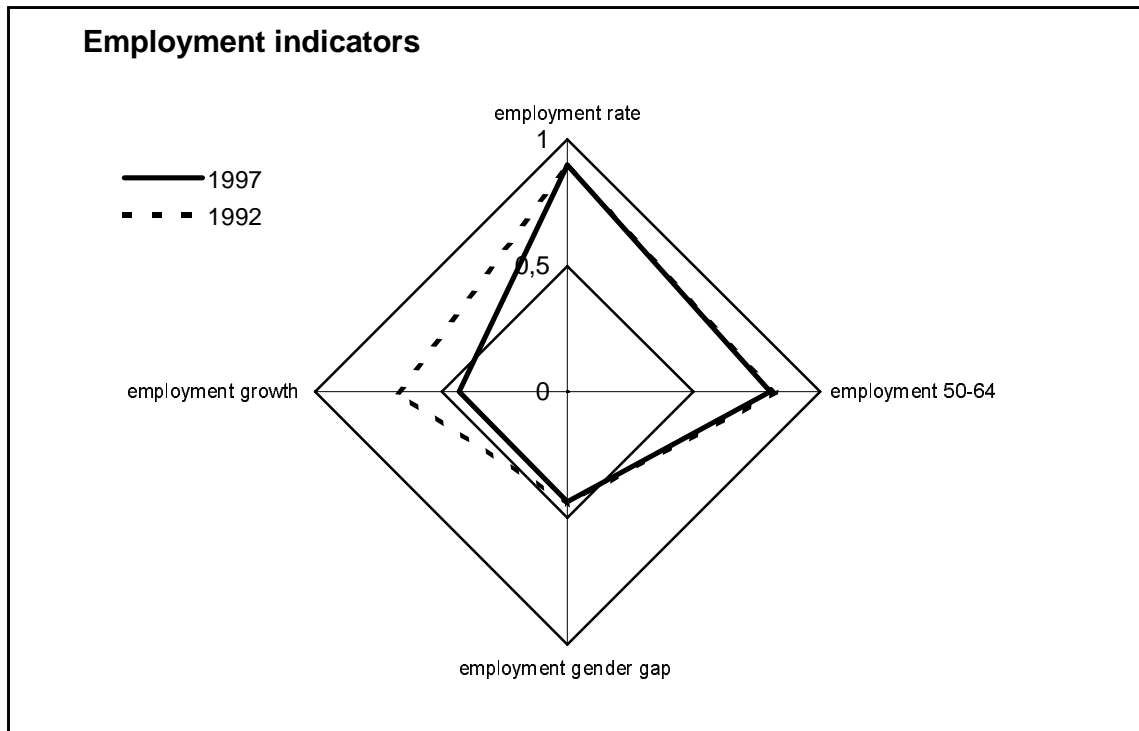
UNITED KINGDOM



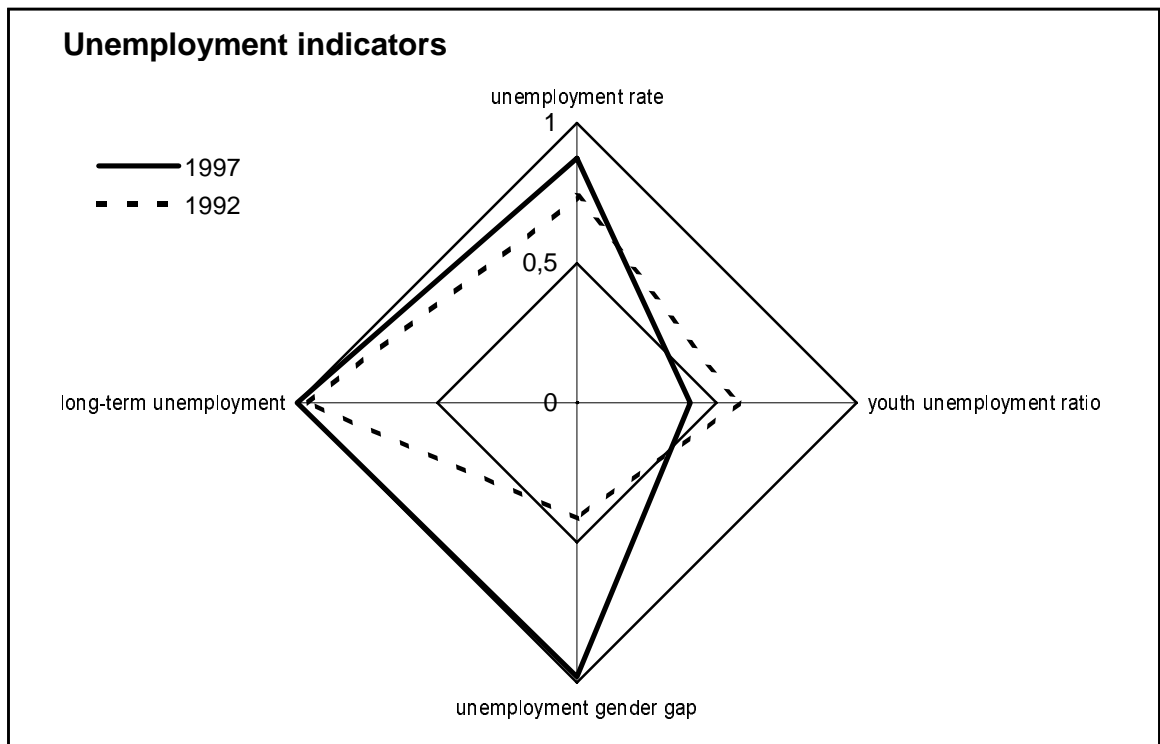
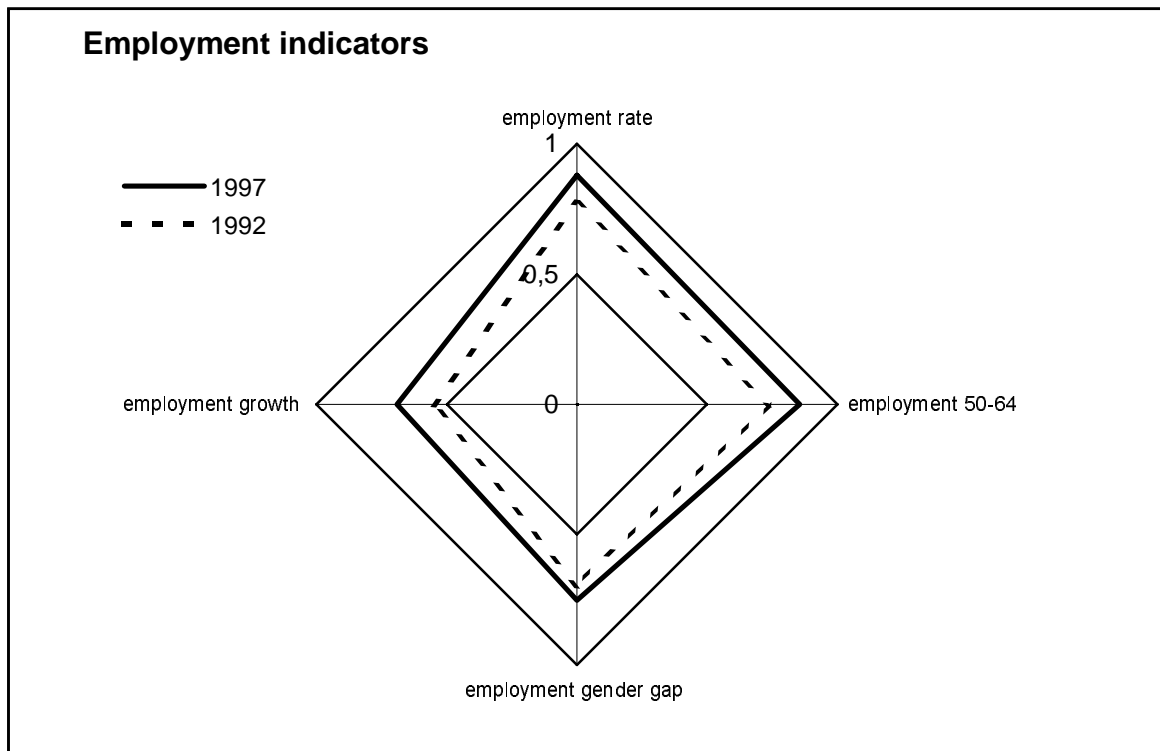
EUROPEAN UNION



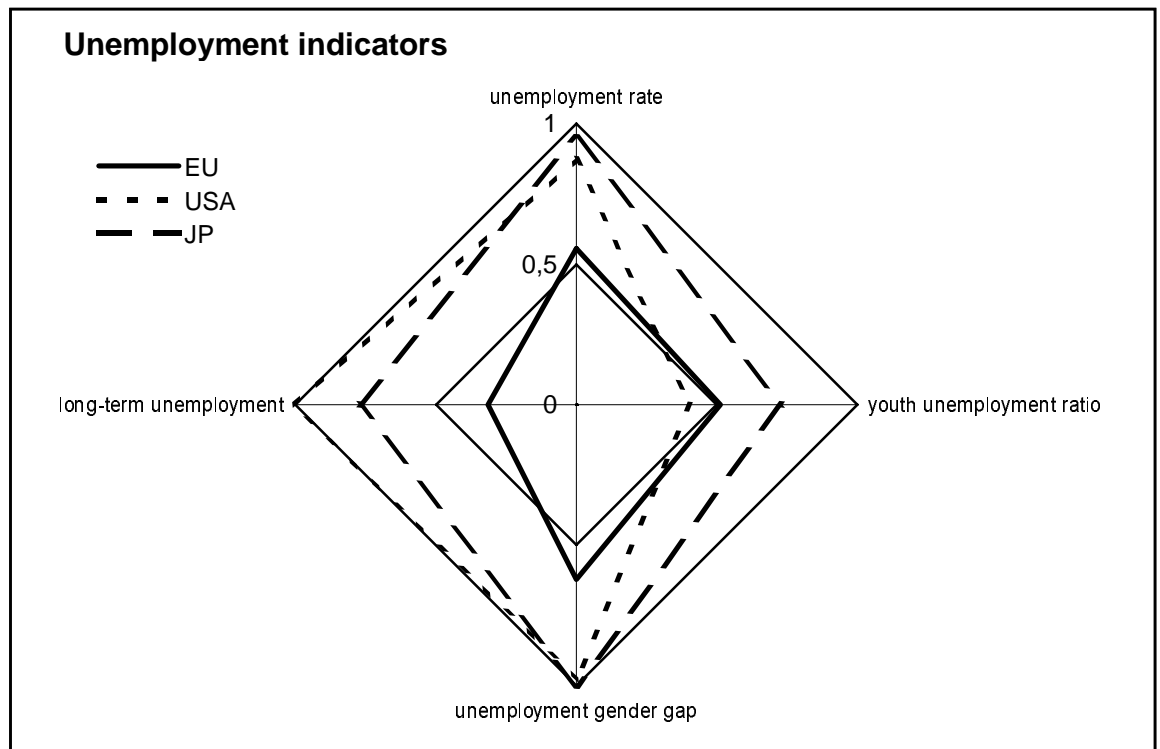
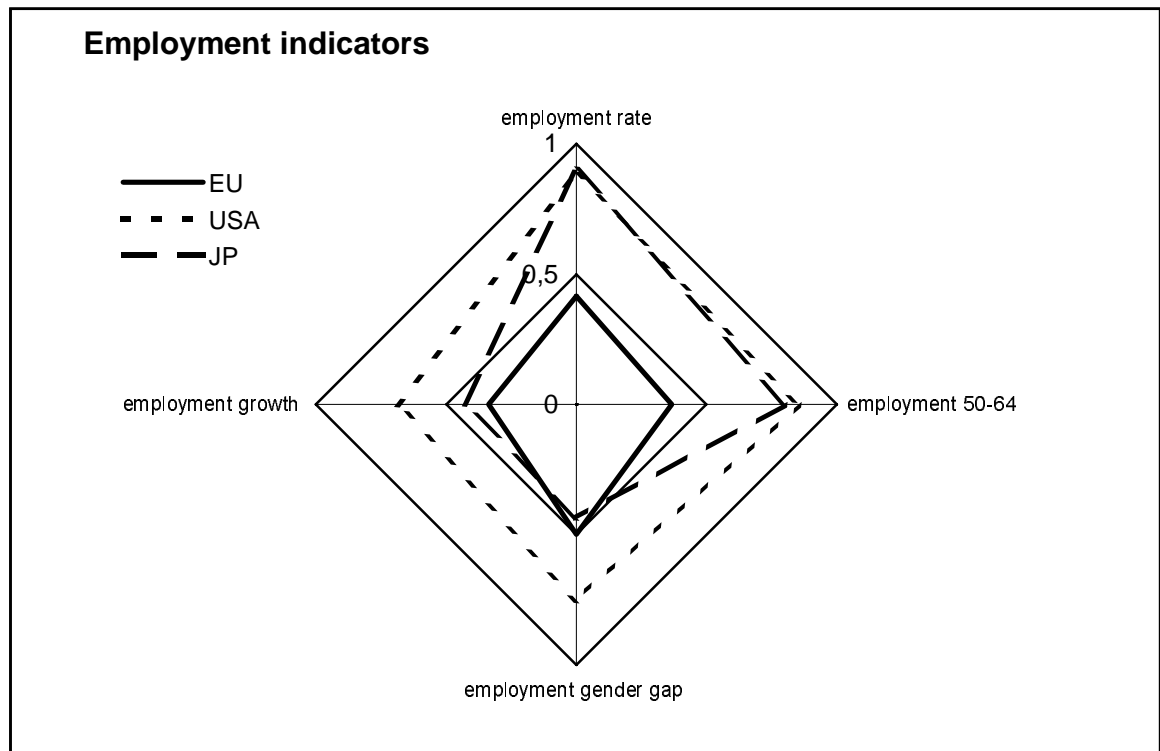
JAPAN



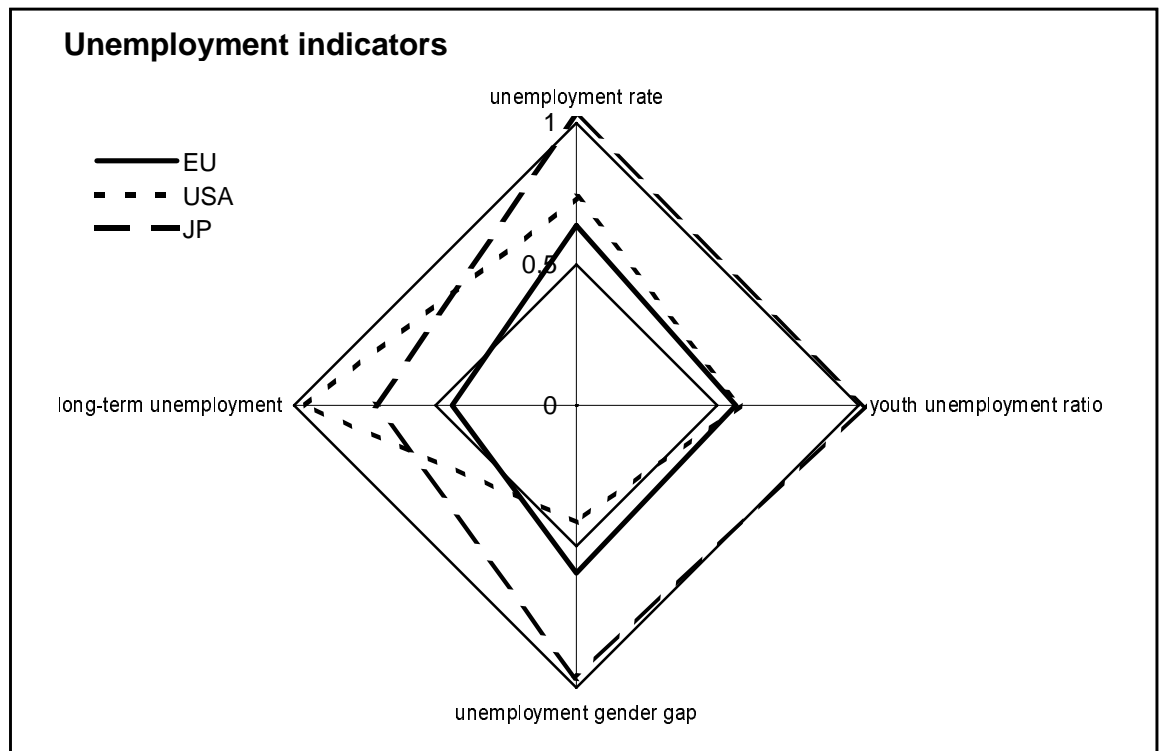
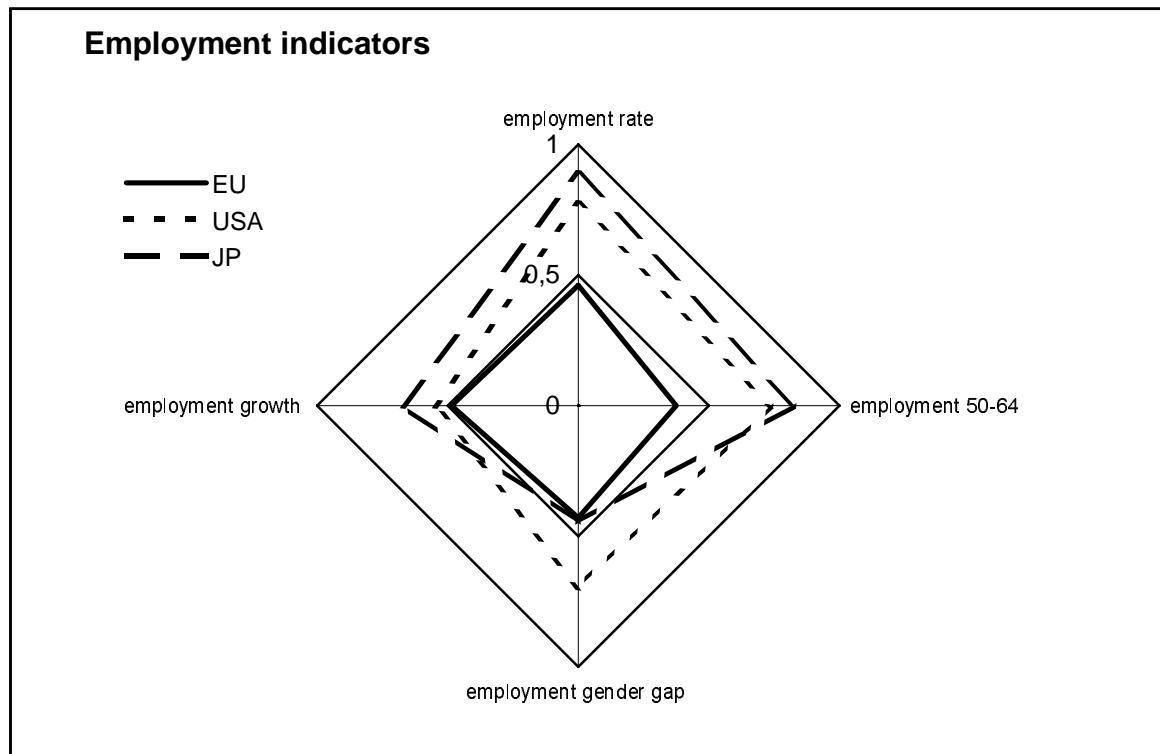
UNITED STATES



EU - USA - JAPAN 1997



EU - USA - JAPAN 1992



7 Appendix B: Explanation of Methodology

Standardization of the labour market indicators and interpretation of the radar charts

Standardization of the data is important for the radar chart benchmarking presentation in order to depict multiple performance goals with comparable data on the same scale and to use the area of the polygon formed by connecting the data points on the radar chart as a composite indicator of overall performance.

In each case the underlying labour market indicators for the years 1997 and 1992 are transformed into index values with a common scale in which the benchmark (best performance) value in 1997 is always equal to "1" and the lowest value in 1997 or 1992 (worst performance) is equal to "0." The performance values for the other countries reflect their relative position in the range between best and worst performance (0 to 1.0) so that, for example, the 0.5 marker on the scale indicates performance half way between the best and worst performer for an indicator. The reported radar chart values are thus always relative to the values for the best and worst performers in the comparison group.

In this benchmark scoring procedure best performance, i.e. the best performer, and not a theoretical or an EU institutional benchmark, is the primary point of reference. In order to make possible a direct comparison between performance at two points in time, data for 1997 and 1992 are standardized using the same benchmarks (best and worst performance values). In comparison with separate benchmarks for each year, this pooled analysis has the advantage of making the results for the two years directly comparable, i.e. a higher benchmark value in 1997 over 1992 is also indicative of superior performance on the underlying indicator. Otherwise the radar charts would depict only relative national standing in the two respective years with respect to other countries included in the comparison. While best performance is defined exclusively in terms of performance in 1997, worst performance at the negative end of the relative benchmarking scale is defined as the lowest value attained on the indicators examined either in 1997 or 1992. This scoring convention allows values greater than "1" in some cases in which performance in 1992 surpassed that in 1997 but rules out negative values for technical reasons.

The data for the original values (x) for the indicators reported in Table 2 were transformed to the radar chart values (r) reported in Table 3 according to the formula (a) or (b) below, depending on whether the best performer benchmark is a maximum or a minimum value for the particular indicator.

- (a) For all indicators in which the minimum values represent the benchmark (i.e. unemployment rate, youth unemployment ratio, share of long-term employed):

$$r = 1 - ((\text{min}-x)/\text{min}) * F$$

where $F = \text{min} / (\text{min}-\text{max})$; x = original value; r = radar chart standardized value.

$$\text{Thus for } x = \text{min}, r = 1 - 0 = 1$$

$$x = \text{max}, r = 1 - 1 = 0$$

- (b) For all indicators in which the maximum values represent the benchmark (i.e. employment rate, employment 50-64, employment growth, gender gaps in employment and unemployment):

$$r = 1 - ((\text{max}-x)/\text{max}) * F$$

where $F = \text{max} / (\text{max}-\text{min})$; x = original value; r = radar chart standardized value.

$$\text{Thus for } x = \text{max}, r = 1 - 0 = 1$$

$$x = \text{min}, r = 1 - 1 = 0$$

It should be noted that, although the indicators and data used in this report are identical with those in the 1998 **Joint Employment Report**, there are some technical changes in the methodology used: 1) No minimum values are used in computing the standardized values for the performance indicators in this report in contrast to the minimum value of "0.1" used in the **JER** ; 2) "Best performance" benchmarks are based on the single best performer, including the USA and Japan, instead of being defined in terms of the average of the top three performers among EU Member States. These changes do not affect the relative standing of any country on the indicators examined but only the way in which their performance is scored.

SMOP: Surface measure of overall performance

The surface area of the polygon formed by the data points on the axes of the radar chart is used as a composite indicator for overall performance. In the standardized form of the radar chart used in this benchmarking exercise, the maximum value on any single performance dimension is "1" (best performer).¹² On the basis of the formula for calculating the surface of the polygon, the maximum value of a polygon with, for example, four sides and a maximum length of 1 = 2. The maximum size of the surface depends on the number of sides in the polygon (i.e. performance dimensions) but is constant for a polygon

¹² As explained above, this is the case only for the 1997 reference values. Values for 1992 may in some cases exceed the 1997 benchmark value.

with any given number of axes (2,3,4,5,6 etc.), independent of the empirical indicators used. For the calculation of the surface measure of overall performance (SMOP), the following standard mathematical formula is used:

$$SMOP = ((P1*P2)+(P2*P3)+(P3*P4)+(P4*P1)) * \sin 90^\circ/2,$$

or generally:

$$SMOP = (P1*P2)+(P2*P3)+(P3*P4)+(P4*P5)+(P5*P6)+....+(Pn*P1)) * \sin (360/n)/2,$$

where P is the data point on the axis of the radar chart.

Two methodological points related to the construction of a composite indicator of overall performance (SMOP) based on the surface area of the polygon should be noted: (1) standardization of the data and (2) the impact of the sequence of the axes in the radar chart.

First, standardization of the underlying data is necessary since the use of values with different scales to compute the surface area of polygon (SMOP) as a composite indicator may result in an unequal weighting of the performance dimensions if the values of the underlying indicators diverge significantly. The procedure described above addresses this problem by standardizing all indicators between "0" and "1" based on their distance to the benchmark values for the given indicator. The relative nature of the benchmarking standardization procedure used may, however, result in markedly higher or lower average scores if the benchmark scores are affected by extreme outliers.

Second, the surface area of the polygon is not unambiguously defined by the radial values in the radar chart but is also affected by their sequence. In some hypothetical extreme cases, a change in the sequence of the axes may lead to dramatically different results. Thus the radar chart based on the indicators P1=1, P2=0.1, P3=0.1, P4=1 and P1=1, P2=0.1, P3=1, P4=0.1 seem to have the same performance, but the first generates a SMOP over three times bigger than the second. We carried out a number of sensitivity test to assess the impact of the sequence of the indicators in the radar chart on the surface area of the polygon and found the SMOP indicator to be in practice robust. Nevertheless, in order to rule out any element of arbitrariness, we have adopted the following revised methodology: The reported SMOP indicators for the employment and unemployment radar charts are based on the average result of the three theoretically possible combinations of the axes in computing the surface area of the polygon. Since the number of theoretical possibilities is too large to apply the same procedure to the total (8 indicator) SMOP, the latter is now calculated as the simple sum of the employment and unemployment SMOPs computed on the averaging basis described above.

BÜCHER
DES FORSCHUNGSSCHWERPUNKTS
ARBEITSMARKT UND BESCHÄFTIGUNG
(nur im Buchhandel erhältlich)

Friedrich Buttler, Wolfgang Franz, Ronald Schettkat, and David Soskice
Institutional Frameworks and Labor Market Performance. Comparative Views on the U.S. and German Economies
1995, London/New York, Routledge, 352 Seiten

European Academy of the Urban Environment
New institutional arrangements in the labour market. Transitional labour markets as a new full employment concept
1998, Berlin, EA.U.E series „The Urban Environment in Europe“, 135 Seiten

Gernot Grabher
Lob der Verschwendung
1994, Berlin, edition sigma, 144 Seiten

Gernot Grabher / David Stark (Eds.)
Restructuring Networks in Post-Socialism. Legacies, Linkages and Localities
1997, Oxford, Oxford University Press, 360 Seiten

Hubert Heinelt / Gerhard Bosch / Bernd Reissert (Hrsg.)
Arbeitsmarktpolitik nach der Vereinigung
1994, Berlin, edition sigma, 249 Seiten

Traute Meyer
Ungleich besser? Die ökonomische Unabhängigkeit von Frauen im Zeichen der Expansion sozialer Dienstleistungen
1997, Berlin, edition sigma, 216 Seiten

Mirjana Morokvasic / Hedwig Rudolph (Hrsg.)
Wanderungsraum Europa. Menschen und Grenzen in Bewegung
1994, Berlin, edition sigma, 286 Seiten

Frieder Naschold / David Soskice / Bob Hancké / Ulrich Jürgens (Hg.)
Ökonomische Leistungsfähigkeit und Institutionelle Innovation
WZB-Jahrbuch 1997
1997, Berlin, edition sigma, 366 Seiten

Jacqueline O'Reilly
Banking on Flexibility
1994, Aldershot, Avebury, 297 Seiten

Jacqueline O'Reilly / Colette Fagan (Eds.)
Part-Time Prospects. An International Comparison
1998, London/New York, Routledge, 304 Seiten

Hedwig Rudolph (Hg.)
unter Mitarbeit von Dagmar Simon
Geplanter Wandel, ungeplante Wirkungen. Handlungslogiken und -ressourcen im Prozeß der Transformation
WZB-Jahrbuch 1995
1995, Berlin, edition sigma, 348 Seiten

Ronald Schettkat (Ed.)
The Flow Analysis of Labour Markets
1996, London/New York, Routledge, 294 Seiten

Günther Schmid (Ed.)
Labor Market Institutions in Europe. A Socioeconomic Evaluation of Performance
1994, New York/London, M.E. Sharpe, 291 Seiten

Günther Schmid
Är full sysselsättning fortfarande möjlig? Övergångsarbetsmarknader som en ny strategi för arbetsmarknadspolitiken.
(Übersetzung: Birger Viklund)
1995, Södertäje, PM Bäckström Förlag, 53 Seiten

Günther Schmid / Jacqueline O'Reilly / Klaus Schömann (Eds.)
International Handbook of Labour Market Policy and Evaluation
1996, Cheltenham, UK, Edward Elgar, 954 Seiten

Klaus Schömann
The Dynamics of Labor Earnings over the Life Course. A Comparative and Longitudinal Analysis of Germany and Poland
1994, Max-Planck-Institut für Bildungsforschung: Studien und Berichte, Bd. 60, Berlin, edition sigma, 190 Seiten

Klaus Schömann / Ralf Rogowski / Thomas Kruppe
Labour Market Efficiency in the European Union. Employment Protection and Fixed-Term Contracts
1998, London/New York, Routledge, 214 Seiten

zukunft im zentrum, Service-Gesellschaft für
Beschäftigungs- und Qualifizierungsberatung /
Wissenschaftszentrum Berlin für Sozialforschung
(Hrsg.)

**Arbeitslandschaft Europa. Bericht zum Zweiten
Europäischen Arbeitsmarktkongress**

The European Labor Landscape. Report on the
Second European Labor Market Congress
Berlin 1994

Vertrieb: zukunft im zentrum gGmbH,
Rungestraße 19, D-10179 Berlin, Schutzgebühr:
20,-- DM, 328 Seiten

DISCUSSION PAPERS 1996

Abteilung:

Organisation und Beschäftigung

FS I 96 - 101

Swen Hildebrandt

Berufsausbildung in Frankreich zwischen Staat, Region und Unternehmen: Neuere Entwicklungen in der Region Provence-Alpes-Côte d'Azur

www.wz-berlin.de/amb/dp/paper96d/96_101.de.pdf

FS I 96 - 102

Dorothee Bohle

Governance im Spätsozialismus. Die Herausbildung hybrider Koordinationsformen und informeller Vernetzungen in Polen und Ungarn in den achtziger Jahren

www.wz-berlin.de/amb/dp/paper96d/96_102.de.pdf

FS I 96 - 103

Felicitas Hillmann / Hedwig Rudolph

Jenseits des brain drain - Zur Mobilität westlicher Fach- und Führungskräfte nach Polen

www.wz-berlin.de/amb/dp/paper96d/96_103.de.pdf

FS I 96 - 104

Gernot Grabher

Neue Bundesländer? Zur Rolle des historischen Erbes in der Reorganisation von Betrieben und Regionen in Brandenburg

FS I 96 - 105

Philippe Bernoux

Das Unternehmen - ein neues soziologisches Forschungsobjekt in Frankreich?

www.wz-berlin.de/amb/dp/paper96d/96_105.de.pdf

FS I 96 - 106

Frauke Miera

Zuwanderer und Zuwanderinnen aus Polen in Berlin in den 90er Jahren. Thesen über Auswirkungen der Migrationspolitiken auf ihre Arbeitsmarktsituation und Netzwerke

www.wz-berlin.de/amb/dp/paper96d/96_106.de.pdf

Abteilung:

Arbeitsmarktpolitik und Beschäftigung

FS I 96 - 201

Willem J. Dercksen / Jaap de Koning

The New Public Employment Service in the Netherlands (1991-1994)

FS I 96 - 202

Peter Auer with Thomas Kruppe

Monitoring of Labour Market Policy in the EU-Member States

FS I 96 - 203

Jacqueline O'Reilly

Theoretical Considerations in Cross-National Employment Research

FS I 96 - 204

Günther Schmid

Reform der Arbeitsmarktpolitik. Vom fürsorgenden Wohlfahrtsstaat zum kooperativen Sozialstaat

FS I 96 - 205

Peter Auer / Stefan Speckesser

unter Mitarbeit von Lothar Linke

Labour Markets and Organisational Change Future Working Structures for an Ageing Workforce

FS I 96 - 205a

Peter Auer / Stefan Speckesser

unter Mitarbeit von Lothar Linke

Arbeitsmarkt- und Organisationswandel: Zukünftige Arbeitsstrukturen und ältere Arbeitnehmer

FS I 96 - 206

Günther Schmid

unter Mitarbeit von Maja Helmer

Beschäftigungswunder Niederlande? Ein Vergleich der Beschäftigungssysteme in den Niederlanden und in Deutschland

FS I 96 207

Philip O'Connell and Fran McGinnity

What Works, Who Works? The Impact of Active Labour Market Programmes on the Employment Prospects of Young People in Ireland

Abteilung:

Wirtschaftswandel und Beschäftigung

FS I 96 - 301

Bob Hancké

Industrial Reorganisation in France. Changing relationships between large and small firms

www.wz-berlin.de/amb/dp/paper96d/96_301.en.pdf

FS I 96 - 302
Bob Hancké
The Political Economy of Organizational Change. Industrial Restructuring and Industrial Relations in France: *Le Cas Renault*

www.wz-berlin.de/amb/dp/paper96d/96_302.en.htm

FS I 96 - 303
Bob Hancké / David Soskice
Coordination and Restructuring in Large French Firms. The Evolution of French Industry in the 1980s.

www.wz-berlin.de/amb/dp/paper96d/96_303.en.pdf

FS I 96 - 304
Elisabetta Gualmini
Policy Innovation in the Italian Labour Market: The influence of institutions

www.wz-berlin.de/amb/dp/paper96d/96_304.en.pdf

FS I 96 - 305
Richard Hyman
Institutional Transfer: Industrial Relations in Eastern Germany

FS I 96 - 306
Steven Casper
German Industrial Associations and the Diffusion of Innovative Economic Organization: The Case of JIT Contracting

FS I 96 - 307
Mark Lehrer
The German Model of Industrial Strategy in Turbulence: Corporate Governance and Managerial Hierarchies in Lufthansa

FS I 96 - 308
Isabela Mares
Firms and the Welfare State: The Emergence of New Forms of Unemployment

www.wz-berlin.de/amb/dp/paper96d/96_308.en.pdf

FS I 96 - 309
Bob Hancké
Labour Unions, Business Co-ordination and Economic Adjustment in Western Europe, 1980-90

www.wz-berlin.de/amb/dp/paper96d/96_309.en.pdf

FS I 96 - 310
David Soskice / Bob Hancké
Von der Konstruktion von Industrienormen zur Organisation der Berufsausbildung. Eine vergleichende Analyse am Beispiel von Großbritannien, Deutschland, Japan und Frankreich

www.wz-berlin.de/amb/dp/paper96d/96_310.de.pdf

FS I 96 - 311
Bob Hancké / Sylvie Cieply
Bridging the Finance Gap for Small Firms. The role of information flows across large firm-based production networks in supplying finance to small firms: the case of France

www.wz-berlin.de/amb/dp/paper96d/96_311.en.pdf

FS I 96 - 312
John Phillimore
Restructuring Australian Industrial Relations: The Limits of a Supply Side Approach

www.wz-berlin.de/amb/dp/paper96d/96_312.en.pdf

FS I 96 - 313
Bob Hancké / Steven Casper
ISO 9000 in the French and German Car Industry. How international quality standards support varieties of capitalism

www.wz-berlin.de/amb/dp/paper96d/96_313.en.pdf

FS I 96 - 314
Isabela Mares
Is Unemployment Insurable? Employers and the Institutionalization of the Risk of Unemployment

www.wz-berlin.de/amb/dp/paper96d/96_314.en.pdf

FS I 96 - 315
Torben Iversen
The Political Economy of Inflation: Bargaining structure or central bank independence?

FS I 96 - 316
Mark K. Cassell
The Treuhandanstalt, Privatization and the Role of the Courts

FS I 96 - 317
Pepper D. Culpepper
Problems on the Road to "High-Skill": A sectoral lesson from the transfer of the dual system of vocational training to eastern Germany

www.wz-berlin.de/amb/dp/paper96d/96_317.en.pdf

FS I 96 - 318
Sylvain Broyer
The Social Market Economy: Birth of an Economic Style

www.wz-berlin.de/amb/dp/paper96d/96_318.en.pdf

FS I 96 - 319
David Soskice
German Technology Policy, Innovation, and National Institutional Frameworks

FS I 96 - 320
Karl-Orfeo Fioretos
How and Why Institutional Advantages are Preserved in a Global Economy: A Comparison of British and Swedish Multilateral Preferences

www.wz-berlin.de/amb/dp/paper96d/96_318.en.pdf

FS I 96 - 321
Sigurt Vitols
German Industrial Policy: An Overview

www.wz-berlin.de/amb/dp/paper96d/96_321.en.pdf

FS I 96 - 322
Steven Casper
The Development of Decentralized Supplier Networks in East Germany: A Challenge to the German Model of Industrial Organization

www.wz-berlin.de/amb/dp/paper96d/96_322.en.pdf

FS I 96 - 323
Richard Deeg
German Banks and Industrial Finance in the 1990s

www.wz-berlin.de/amb/dp/paper96d/96_322.en.pdf

DISCUSSION PAPERS 1997

*Abteilung:
Organisation und Beschäftigung*

FS I 97 - 101
Felicitas Hillmann / Hedwig Rudolph
Redistributing the Cake? Ethnicisation Processes in the Berlin Food Sector

www.wz-berlin.de/amb/dp/paper97d/97_101.en.pdf

FS I 97 -102
Dorothee Bohle
Zwischen lokaler Anarchie und globalen Netzen: Transformationsprozesse im polnischen Straßengüterverkehr

www.wz-berlin.de/amb/dp/paper97d/97_102.de.pdf

FS I 97 - 103
Felicitas Hillmann
This is a migrant's world: Städtische ethnische Arbeitsmärkte am Beispiel New York City

www.wz-berlin.de/amb/dp/paper97d/97_103.de.pdf

FS I 97 - 104
Sigrid Quack
Karrieren im Glaspalast. Weibliche Führungskräfte in europäischen Banken

www.wz-berlin.de/amb/dp/paper97d/97_104.de.pdf

FS I 97 - 105
Enzo Mingione
The Current Crisis of Intensive Work Regimes and the Question of Social Exclusion in Industrialized Countries

*Abteilung:
Arbeitsmarktpolitik und Beschäftigung*

FS I 97 - 201
Dirk Finger
Dienstleistungsschecks in Europa - ein Modell für Deutschland? Beschäftigungseffekte und Kosten für die Volkswirtschaft: fünf Szenarien

www.wz-berlin.de/amb/dp/paper97d/97_201.de.pdf

FS I 97 - 201a
Dirk Finger
Service cheques in Europe - a model for Germany? Employment effects and macro-economic costs: five scenarios

www.wz-berlin.de/amb/dp/paper97d/97_201a.en.pdf

FS I 97 - 202
Günther Schmid
in collaboration with Maja Helmer
The Dutch Employment Miracle? A comparison of employment systems in the Netherlands and Germany

FS I 97 - 203
Günther Schmid, Peter Auer, Hugh Mosley, Klaus Schömann (Eds.)
Progress in Evaluation Research: Documentation of Two Transfer-Workshops on the „International Handbook of Labour Market Policy and Evaluation“

FS I 97 - 204
Günther Schmid, Klaus Schömann und Holger Schütz
Evaluierung der Arbeitsmarktpolitik. Ein analytischer Bezugsrahmen am Beispiel des Arbeitsmarktpolitischen Rahmenprogramms in Berlin

FS I 97 - 205
Silke Bothfeld
Teilzeitarbeit für alle? Eine Untersuchung von Teilzeitpräferenzen in Deutschland und Großbritannien unter beschäftigungspolitischen Gesichtspunkten

FS I 97 - 206
Ralf Rogowski und Günther Schmid
Reflexive Deregulierung. Ein Ansatz zur Dynamisierung des Arbeitsmarkts

FS I 97 - 206a
Ralf Rogowski and Günther Schmid
Reflexive Deregulation. International experiences and proposals for labour market reform

FS I 97 - 207
Jacqueline O'Reilly, Claudia Spee
Regulating work and welfare of the future: Towards a new social contract or a new gender contract?

FS I 97 - 208
Hugh Mosley and Stefan Speckesser
Market Share and Market Segment of Public Employment Services

*Abteilung:
Wirtschaftswandel und Beschäftigung*

FS I 97 - 301
Mark Lehrer, Owen Darbshire
The Performance of Economic Institutions in a Dynamic Environment: Air Transport and Telecommunications in Germany and Britain

www.wz-berlin.de/amb/dp/paper97d/97_301.en.pdf

FS I 97 - 302
Stewart Wood
Weakening Codetermination? Works Council Reform in West Germany in the 1980s

www.wz-berlin.de/amb/dp/paper97d/97_302.en.pdf

FS I 97 - 303
Thomas R. Cusack
On the Road to Weimar? The Political Economy of Popular Satisfaction with Government and Regime Performance in Germany

www.wz-berlin.de/amb/dp/paper97d/97_303.en.pdf

FS I 97 - 304
Bob Hancké
Modernisation Without Flexible Specialisation. How large firm restructuring and government regional policies became the step-parents of autarchic regional production systems in France

www.wz-berlin.de/amb/dp/paper97d/97_304.en.pdf

FS I 97 - 305
Mark Tilton
Regulatory Reform and Market Opening in Japan

www.wz-berlin.de/amb/dp/paper97d/97_305.en.pdf

FS I 97 - 306
Thomas R. Cusack
Partisan Politics and Fiscal Policy

www.wz-berlin.de/amb/dp/paper97d/97_306.en.pdf

FS I 97 - 307
Peter A. Hall /
Robert J. Franzese, Jr.
Mixed Signals: Central Bank Independence, Coordinated Wage Bargaining, and European Monetary Union

www.wz-berlin.de/amb/dp/paper97d/97_307.en.pdf

FS I 97 - 308
David Soskice and Torben Iversen
Central Bank - Trade Union Interactions and the Equilibrium Rate of Employment

DISCUSSION PAPERS 1998

*Abteilung:
Organisation und Beschäftigung*

FS I 98 - 101
Hildegard Theobald
Frauen in leitenden Positionen in der Privatwirtschaft. Eine Untersuchung des schwedischen und deutschen Geschlechtervertrages

FS I 98 - 102
Isabel Georges
**Heterogeneity versus homogeneity?
Transformation of wage relations of the French
and the German public telephone operators: the
case of directory inquiry services**

FS I 98 - 103
Dieter Plehwe (Hg.)
Transformation der Logistik

FS I 98 - 104
Sigrid Quack
**Reorganisation im Bankensektor.
Neue Chancen für Frauen im Management?**

FS I 98 - 105
Janne Tienari, Sigrid Quack
and Hildegard Theobald
**Organizational Reforms and Gender: Feminization
of Middle Management in Finnish and German
Banking**

FS I 98 - 106
Hedwig Rudolf, Felicitas Hillmann
**Via Baltica. Die Rolle westlicher Fach- und
Führungskräfte im Transformationsprozeß
Lettlands**

FS I 98 - 107
Felicitas Hillmann
**Türkische Unternehmerinnen und Beschäftigte im
Berliner ethnischen Gewerbe. Die aktuelle
Situation und Ihre Dynamik**

FS I 98 - 108
Nancy Fraser
**Social Justice in the Age of Identity Politics:
Redistribution, Recognition, Participation**

*Abteilung:
Arbeitsmarktpolitik und Beschäftigung*

FS I 98 - 201
Dietmar Dathe
**Wechselwirkungen zwischen Arbeitszeitpolitik
und Arbeitsangebotsverhalten. Eine Unter-
suchung zur Bedeutung von Arbeitspräferenzen
für eine Politik der Arbeitsumverteilung**

FS I 98 - 202
Ton Wilthagen
**Flexicurity: A New Paradigm for Labour Market
Policy Reform**

FS I 98 - 203
Klaus Schömann, Thomas Kruppe und
Heidi Oschmiansky
**Beschäftigungsdynamik und Arbeitslosigkeit in
der Europäischen Union**

FS I 98 - 204
Jacqueline O'Reilly, Ralf Rogowski (Hg./Eds.)
**Dokumentation des Round-Table Gesprächs
„Die neue Labour-Regierung in Großbritannien:
Zwischenbilanz der ersten hundert Tage“
„The New Labour Government in Great Britain:
Assessment of the first 100 days“**

FS I 98 - 205
Holger Schütz, Stefan Speckesser, Günther Schmid
**Benchmarking Labour Market Performance and
Labour Market Policies: Theoretical Foundations
and Applications**

FS I 98 - 206
Günther Schmid
**Transitional Labour Markets:
A New European Employment Strategy**

FS I 98 - 207
Klaus Schömann, Ralf Mytze, Silke Gülker
**Institutional and Financial Framework for Job
Rotation in Nine European Countries**

FS I 98 - 208
Dietmar Dathe
**Der Familienzyklus als Bestimmungsfaktor für
das Familieneinkommen und das Arbeitsangebot.
Eine Untersuchung für West- und Ostdeutschland
auf der Grundlage des Mikrozensus 1995**

*Abteilung:
Wirtschaftswandel und Beschäftigung*

FS I 98 - 301
Karin Wagner
**The German Apprenticeship System after
Unification**

FS I 98 - 302
Donatella Gatti
**The Equilibrium Rate of Unemployment in Varying
Micro-Institutional Settings**

FS I 98 - 303
Steven Casper
**The Legal Framework for Corporate Governance:
Explaining the Development of Contract Law in
Germany and the United States**

FS I 98 - 304
Torben Iversen and Thomas R. Cusack
**The Causes of Welfare State Expansion:
Deindustrialization or Globalization?**

FS I 98 - 305
Bob Hancké
**Industrial Restructuring and Industrial Relations
in the European Car Industry. Instruments and
Strategies for Employment**

FS I 98 - 306
Donatella Gatti
**Unemployment and Innovation Patterns. The role
of business coordination and market competition**

DISCUSSION PAPERS 1999

Abteilung:
Arbeitsmarktpolitik und Beschäftigung

FS I 99 - 201
Günther Schmid / Klaus Schömann (Hg./Eds.)
**Von Dänemark lernen
Learning from Denmark**

FS I 99 - 202
Hugh Mosley and Antje Mayer
**Benchmarking National Labour Market Per-
formance: A Radar Chart Approach**

Abteilung:
Wirtschaftswandel und Beschäftigung

FS I 99 - 301
Bob Hancké
**Revisiting the French Model. Coordination and
restructuring in French industry in the 1980s**

FS I 99 - 302
David Soskice
**The Political Economy of EMU. Rethinking the
effects of monetary integration on Europe**

FS I 99 - 303
Gabriele Kasten / David Soskice
**Möglichkeiten und Grenzen der Beschäfti-
gungspolitik in der Europäischen Wirtschafts- und
Währungsunion**

FS I 99 - 304
Julie Pellegrin
**German Production Networks in
Central/Eastern Europe. Between Dependency and
Globalisation**

FS I 99 - 305
Donatella Gatti / Christa van Wijnbergen
**The Case for a Symmetric Reaction Function of
the European Central Bank**

FS I 99 - 306
Steven Casper
**National Institutional Frameworks and High-
Technology Innovation in Germany. The Case of
Biotechnology**

Absender/From:

Versandstelle - WZB

Reichpietschufer 50

D-10785 Berlin

BESTELLSCHEIN

ORDER FORM

Bitte schicken Sie mir aus Ihrer
Publikationsliste folgende Diskussions-
Papiere zu.

Bitte schicken Sie bei Ihren Bestellungen von WZB-Papers
unbedingt eine **1 DM-Briefmarke pro paper** und einen
an Sie adressierten **Aufkleber** mit. Danke.

For each paper you order please send a "**Coupon-
Réponse Internationale**" (international money order)
plus a **self-addressed adhesive label**. Thank You.

Please send me the following discussion papers from your Publication List:

Paper No. Author
